



Huntsville, Alabama

308 Fountain Circle
Huntsville, AL 35801

Cover Memo

Meeting Type: City Council Regular Meeting **Meeting Date:** 1/12/2023

File ID: TMP-2431

Department: Finance

Subject:

Type of Action: Approval/Action

Resolution authorizing the Mayor to amend contract #101-2022-54B between the City of Huntsville and Donohoo Chevrolet LLC for the provision of Light Duty Vehicles. The original contract was approved on October 13, 2022 under Resolution No. 22-820.

Resolution No.

Does this item need to be published? No

If yes, please list preferred date(s) of publication: _____

Finance Information:

Account Number: 3020-15-00000-520100-0000000-

City Cost Amount: \$ Varies depending on quantity added.

Total Cost: \$ Varies depending on quantity added.

Special Circumstances:

Grant Funded: \$ N/A

Grant Title - CFDA or granting Agency: N/A

Resolution #: N/A

Location: (list below)

Address: N/A

District: District 1 ☐ District 2 ☐ District 3 ☐ District 4 ☐ District 5 ☐

Additional Comments:

Purchases Orders 20230961 (dated Nov 1, 2022), 202231221 (dated Nov 14, 2022), and 20231148 (dated Nov 8, 2022) were issued under contract #101-2022-54B to secure 2023 Chevrolet Malibu (LS trim models). Fleet

Services was notified that due to production constraints, the orders for the LS trim models was initially cancelled but later restored with limited ordering capacity. To meet departmental needs, Fleet Services needs to secure sixteen (16) vehicles. The manufacturer has allocated fourteen (14) LS trim models to the City and making available two (2) RS trim models to the City. Council action is sought to amend the contract to add the additional trim model(s). To secure production of the needed vehicles, Fleet Services had to quickly place the order therefore the purchase of the uncontracted vehicles was treated an emergency purchase in accordance with §41-16-53 of the Code of Alabama 1975, as amended.

RESOLUTION NO. 23-_____

WHEREAS, on October 13, 2022 pursuant to Resolution No. 22-820, the City Council of the City of Huntsville, Alabama authorized the Mayor to execute contracts with the Woody Anderson Ford with Donohoo Chevrolet LLC for the provision of a Light Duty Vehicles; and

WHEREAS, the City executed contract #101-2022-54A with Woody Anderson Ford and contract #101-2022-54B with Donohoo Chevrolet LLC each having a one-year term commencing on October 13, 2022 and expiring on October 12, 2023; and

WHEREAS, the contracts provide for various makes and models of 2023 Ford and Chevrolet vehicles to be newly manufactured by the manufacturers Ford Motor Company and General Motors Company upon order placement by the contract vendors Woody Anderson Ford and Donohoo Chevrolet LLC; and

WHEREAS, the current supply chain issues and material shortages have placed production constraints, availability limitations, and prolonged production timeframes on the manufacturers; and

WHEREAS, the production restrictions imposed upon the manufacturers as a result of the economic conditions have adversely affected Woody Anderson Ford and Donohoo Chevrolet LLC ability to fulfill their contractual obligations to the City under the terms and conditions of the contracts;

WHEREAS, it has been determined that it is in the best interest of the City to amend the contracts to include a provision that would permit purchase of vehicles approved under Resolution No. 22-820 or equivalent to be directly from the retail lots of Woody Anderson Ford and Donohoo Chevrolet LLC provided the contract vendor provides a quote detailing the year, make, model, and trim of the vehicles available for direct purchase and the quote is approved by Fleet Services; and

NOW THEREFORE, BE IT RESOLVED by the City Council of the City of Huntsville, Alabama the Mayor is hereby authorized to amend the contract entered under Resolution No. 22-820 to include a provision that permits the direct purchase of vehicles from the contract vendors' retail lot to ensure that City's fleet needs are addressed and maintained in a timely and efficient manner.

ADOPTED this the 12th day of January, 2023.

President of the City Council of the
City of Huntsville, Alabama

APPROVED this the 12th day of January, 2023.

Mayor of the City of Huntsville, Alabama



1000 Greenhill Blvd NW | Fort Payne, AL 35967 | Sales (256) 845-3525 ext. 3 | Service
(256) 273-4751

To whom it may concern:

Donohoo Chevrolet will be able to honor our bid price for the City of Huntsville (Bid #: 101-2022-54-1) for a total of 14-Malibus. Due to GM ordering schedules and supplier constraints this is limiting us to acquire more Malibu LS's which is what our bid entry was initially for. The only PO we will **not** be able to honor the pricing for is PO 20231221 (2-Malibu LS's) but we do have (1) Malibu RS on the retail lot that we put your name on to hold until approved by council at \$23,695.00 which is a higher trim level than the LS. However, we have been able to supply 15 of the 16 units (if RS trim is accepted) that has been requested (14 – LS's, 1 – RS).

Also, we will not be able to order anymore Malibu's going forward for the 2023MY. As a dealer, we apologize we can not offer any more of these units but we are crunched as to what our manufacturer will produce for us. We hope this does not affect any future business with the City of Huntsville as we have done everything in our power to acquire vehicles.

Thank you for your business and we look forward to working with The City of Huntsville in the future!

Thanks,

Chad Johnson

Fleet Director, Donohoo Chevrolet, LLC

Phone: 256-845-3525 Ext.3 Fax: 256-845-6974

E-mail: cjohnson@donohoochevrolet.com

1000 Greenhill Blvd NW, Ft. Payne, AL 35967



City of Huntsville

Vehicle: [Retail] 2023 Chevrolet Malibu (1ZS69) 4dr Sdn RS

Selected Model and Options

MODEL		
CODE	MODEL	MSRP
1ZS69	2023 Chevrolet Malibu 4dr Sdn RS	

COLORS	
CODE	DESCRIPTION
G5D	Mineral Gray Metallic

OPTIONS		
CODE	DESCRIPTION	MSRP
1SP	RS Preferred Equipment Group includes standard equipment	\$0.00
A51	Seats, front bucket (STD)	\$0.00
FE9	Emissions, Federal requirements	\$0.00
G5D	Mineral Gray Metallic	\$0.00
H1T	Jet Black, Premium cloth seat trim	\$0.00
IOR	Audio system, Chevrolet Infotainment 3 system, 8" diagonal color touchscreen, AM/FM stereo. Additional features for compatible phones include: Bluetooth audio streaming for 2 active devices, voice command pass-through to phone, Apple CarPlay and Android Auto capable. (STD)	\$0.00
LFV	Engine, 1.5L turbo DOHC 4-cylinder DI with Variable Valve Timing (VVT) (160 hp [119.3 kW] @ 5700 rpm, 184 lb-ft torque [248.4 N-m] @ 2500-3000 rpm) (STD)	\$0.00
MRG	Transmission, Continuously Variable (CVT) (STD)	\$0.00
Options Total		\$0.00



Vehicle: [Retail] 2023 Chevrolet Malibu (1ZS69) 4dr Sdn RS (✔ Complete)

Price Summary

PRICE SUMMARY



Invoice #

N/A

For:

2023 Chevrolet Malibu RS

Bill To:

City of Huntsville

Vin #

N/A

Item Description	Amount
MSRP	\$27,095.00
Donohoo Discount	\$100.00
Donohoo Price	\$26,995.00
Fleet Discount	\$3,300.00
Vehicle Price	\$23,695.00
Spray-In Bed Liner	\$0.00
Vehicle Price with Spray-In Bed Liner	\$23,695.00
Title	\$0.00
Delivery	\$0.00
Total Price	\$23,695.00

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Data Version: 18061. Data Updated: Nov 28, 2022 6:47:00 PM PST.



Vehicle: [Retail] 2023 Chevrolet Malibu (1ZS69) 4dr Sdn RS (✔ Complete)

Standard Equipment

Package

Chevy Safety Assist includes (UE4) Following Distance Indicator, (UEU) Forward Collision Alert, (UHX) Lane Keep Assist with Lane Departure Warning, (TQ5) IntelliBeam, (UHY) Automatic Emergency Braking and (UKJ) Front Pedestrian Braking

Mechanical

Engine, 1.5L turbo DOHC 4-cylinder DI with Variable Valve Timing (VVT) (160 hp [119.3 kW] @ 5700 rpm, 184 lb-ft torque [248.4 N-m] @ 2500-3000 rpm) (STD)

Transmission, Continuously Variable (CVT) (STD)

Engine control, stop-start system

Axle, 5.10 final drive ratio

Front wheel drive

Suspension, front MacPherson strut

Suspension, rear 4-link, independent

Brakes, 4-wheel antilock, 4-wheel disc

Brake rotors, Duralife

Brake lining, high-performance, noise and dust performance

Brake, parking, electronic

Fueling system, capless

Fuel door, push open

Exhaust, dual stainless-steel with polished tips

Tool kit, road emergency

Exterior

Wheels, 18" (45.7 cm) aluminum

Tires, 245/45R18 all-season, blackwall

Wheel, spare, 16" (40.6 cm) steel

Tire, compact spare, T125/80R16

Spoiler, rear

Grille, chrome surround with Black grille inserts

Headlamp control, automatic on and off

Headlamps, halogen

IntelliBeam, automatic high beam on/off (Included with (WPS) Chevy Safety Assist.)

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Vehicle: [Retail] 2023 Chevrolet Malibu (1ZS69) 4dr Sdn RS (✔ Complete)

Exterior

Glass, acoustic, laminated, windshield
Mirrors, outside power-adjustable, body-color, manual-folding
Bowties, Black, front and rear
Badge, nameplate in Black

Entertainment

Audio system, Chevrolet Infotainment 3 system, 8" diagonal color touchscreen, AM/FM stereo. Additional features for compatible phones include: Bluetooth audio streaming for 2 active devices, voice command pass-through to phone, Apple CarPlay and Android Auto capable. (STD)
Audio system feature, 6-speaker system
Display, 8" diagonal LCD touch screen
Wireless Apple CarPlay/Wireless Android Auto
Wi-Fi Hotspot capable (Terms and limitations apply. See onstar.com or dealer for details.)
Antenna, body-color

Interior

Seats, front bucket (STD)
Seat trim, Premium Cloth
Seat adjuster, 8-way power driver
Seat adjuster, front passenger 6-way manual
Seat adjuster, power driver lumbar control
Seat, rear 60/40 split-folding
Floor mats, carpeted front (Deleted when the following LPOs are ordered: PCH, PCM, PDH, RIA, VAV.)
Floor mats, carpeted rear (Deleted when the following LPOs are ordered: PCH, PCM, PDH, RIA, VAV.)
Steering wheel, wrapped
Steering column, tilt and telescopic
Steering wheel controls, mounted controls for audio, phone and cruise
Driver Information Center, monochromatic display
Temperature display, outside
Warning indicator, front passenger seat belt
Windows, power with Express-Down on all
Door locks, power programmable
Keyless Start

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Vehicle: [Retail] 2023 Chevrolet Malibu (1ZS69) 4dr Sdn RS (✔ Complete)

Interior

Keyless Open, front doors includes extended range Remote Keyless Entry
Remote vehicle starter system (Not available with state and local government option R6D.)
Cruise control, electronic with set and resume speed
Remote panic alarm
Theft-deterrent system, content theft alarm
Power outlet, auxiliary, 12-volt
Air conditioning, single-zone manual
Air filter, cabin
Defogger, rear-window, electric
Mirror, inside rearview manual day/night
Visors, driver and front passenger vanity mirrors, covered
Assist handle, front passenger
Lighting, interior overhead courtesy lamp, dual reading lamps and illuminated trunk area
Map pocket, front passenger seatback
Trunk cargo anchors

Safety-Mechanical

StabiliTrak, stability control system with brake assist includes Traction Control
Front Pedestrian Braking (Included with (WPS) Chevy Safety Assist.)
Automatic Emergency Braking (Included with (WPS) Chevy Safety Assist.)
Braking control, ECM grade

Safety-Exterior

Daytime Running Lamps, integral to headlamps

Safety-Interior

Airbags, 10 total, frontal and knee for driver and front passenger, side-impact seat-mounted and roof rail-mounted head-curtain for front and rear outboard seating positions includes Passenger Sensing System (Always use seat belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
OnStar and Chevrolet connected services capable (Terms and limitations apply. See onstar.com or dealer for details.)
Chevrolet Connected Access capable (Subject to terms. See onstar.com or dealer for details.)
HD Rear Vision Camera (Rear Vision Camera display is not HD with IOR audio system.)

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Vehicle: [Retail] 2023 Chevrolet Malibu (1ZS69) 4dr Sdn RS (Complete)

Safety-Interior

Lane Keep Assist with Lane Departure Warning (Included with (WPS) Chevy Safety Assist.)

Following Distance Indicator (Included with (WPS) Chevy Safety Assist.)

Forward Collision Alert (Included with (WPS) Chevy Safety Assist.)

Rear Seat Reminder

Buckle to Drive prevents vehicle from being shifted out of Park until driver seat belt is fastened; times out after 20 seconds and encourages seat belt use, can be turned on and off in Settings or Teen Driver menu

LATCH system (Lower Anchors and Tethers for CHildren), for child restraint seats

Door locks, rear child security

Trunk latch, safety, manual release

Tire Pressure Monitor System

Teen Driver a configurable feature that lets you activate customizable vehicle settings associated with a key fob, to help encourage safe driving behavior. It can limit certain available vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report card gives you information on driving habits and helps you to continue to coach your new driver

3 Years of Remote Access. The Remote Access Plan gives you simplified remote control of your properly equipped vehicle and unlocks a variety of great features in your myChevrolet mobile app. See dealer for details. (Remote Access Plan does not include emergency or security services. See onstar.com for details and limitations. Available on select Apple and Android devices. Service availability, features and functionality vary by vehicle, device, and the plan you are enrolled in. Terms apply. Device data connection required.)

WARRANTY

Warranty Note: <<< Preliminary 2023 Warranty >>>

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Drivetrain Note: Qualified Fleet Purchases: 5 Years/100,000 Miles

Corrosion Years (Rust-Through): 6

Corrosion Years: 3

Corrosion Miles/km (Rust-Through): 100,000

Corrosion Miles/km: 36,000

Roadside Assistance Years: 5

Roadside Assistance Miles/km: 60,000

Roadside Assistance Note: Qualified Fleet Purchases: 5 Years/100,000 Miles

Maintenance Note: 1 Year/1 Visit

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