

**RESOLUTION NO. 22 - ---**

**BE IT RESOLVED** by the City Council of the City of Huntsville, Alabama, that the Mayor be, and is hereby authorized on behalf of the City of Huntsville, a Municipal Corporation in the State of Alabama, to enter into an agreement by and between the City of Huntsville and Pitney Bowes, Inc., which said agreement is substantially in words and figures similar to that certain document attached hereto and identified as "Agreement between the City of Huntsville and Pitney Bowes, Inc., for the rental of a SendPro P 3000 Mailing System" consisting of fourteen (10) pages with the date of February 24, 2022 appearing on the margin of the first page, together with the signature of the President or President Pro Tem of the City Council, an executed copy of said document being permanently kept on file in the Office of the City Clerk-Treasurer of the City of Huntsville, Alabama.

**ADOPTED** this the 24th day of February, 2022.

\_\_\_\_\_  
President of the City Council of  
the City of Huntsville, Alabama

**APPROVED** this the 24th day of February, 2022.

\_\_\_\_\_  
Mayor of the City of Huntsville,  
Alabama

pitney bowes



February 10, 2022



Ken Benion  
City of Huntsville  
308 Fountain Circle SW  
Huntsville, AL 35801

Dear Ken,

Thank you for your recent interest in a new mailing system from Pitney Bowes for your location. Please find the price for the lease of the system below based on the information presented to me that would be necessary to process your mail.

SendPro P3000 Mailing System with W-O-W, Monochrome Print Module, 220/135 LPM Module, 15" High-Definition Touch-Screen Display, SendPro Power Stacker, Portraits Flt Kit, 70 lb. Integrated Scale, Side Guide Assembly, Tape Moistener Assembly, PowerGuard Service Package, 100 Department Analytic Accounting, SendPro Online Basic Shipping and Receiving Application without activation with maintenance, installation and training

Total Contract Costs      \$732.99 per month billed quarterly in arrears at \$2,198.97

This lease includes all on-site maintenance, rate changes, software updates, 800 support and equipment payment. The lease would be for 12-month intervals with a renewal after each fiscal year for no more than 60 months. This quotation is pursuant with the State of Alabama's Participating Addendum with the NASPO ValuePoint Contract ADSP016 – 169897; NASPO PA – Alabama MA-999-190000000286; 60-Month FMV Lease and its terms. The items listed above are listed within this contract.

Please reference your business partner number 0015946499 in the vendor reference number section on your new FY PO. The Federal Tax ID Number for Pitney Bowes is 060495050; Vendor Number VC000004087; Address Line AD002. Please email me at [victor.paschal@pb.com](mailto:victor.paschal@pb.com) or call me at (205) 246-4294 should you have any questions regarding this information.

Respectfully,

Victor J. Paschal

Major Account Manager – States of Alabama & Tennessee

Please ensure that the following verbiage is included in the body of your Purchase Order to avoid order delays:  
Pursuant with the State of Alabama's Participating Addendum with the NASPO ValuePoint Contract ADSP016 – 169897;  
NASPO PA – Alabama MA-999-190000000286; 60-Month FMV Lease and its terms.  
\$732.99 per month billed quarterly in arrears at \$2,198.97 beginning 3/24/2022

Confidential and Proprietary

Visit our web site at [www.pb.com/states/alabama](http://www.pb.com/states/alabama)

Pitney Bowes, Inc. 500 Treasure Island Circle Cropwell, AL 35054 (205) 246-4294 (203) 460-9022 (fax)

## NASPO ValuePoint FMV Lease Agreement (Option C)

[illegible]

## Your Business Information

Full Legal Name of Lessee / DBA Name of Lessee

Tax ID # (FEIN/TIN)

CITY OF HUNTSVILLE

636001296

**Sold-To: Address**

308 FOUNTAIN CIR SW, HUNTSVILLE, AL, 35801-4240, US

**Sold-To: Contact Name**

**Sold-To: Contact Phone #**

**Sold-To: Account #**

Ken Benion

(256) 427-5100

0015946499

**Bill-To: Address**

PO BOX 308MAIL/SUPPLY, HUNTSVILLE, AL, 35804-0308, US

**Bill-To: Contact Name**

**Bill-To: Contact Phone #**

**Bill-To: Account #**

**Bill-To: Email**

Barry Swinea

256-427-5100

0015946478

barry.swinea@huntsvilleal.gov

**Ship-To: Address**

308 FOUNTAIN CIR SW, HUNTSVILLE, AL, 35801-4240, US

**Ship-To: Contact Name****Ship-To: Contact Phone #****Ship-To: Account #**

Walter Stone

(256) 427-5254

0015946499

**PO #**

## Your Business Needs

Qty	Item	Business Solution Description
1	SENDPROPSERIES	SendPro P Series
1	1FW1	Differential Weighing Feature
1	1FW7	70lb Interface Weigh w/External Display
1	4W00	Connect+ /SendPro P Series Meter
1	APA2	100 Dept Analytics
1	APKE	SendPro P Receiving Feature
1	APKF	SendPro P Shipping Feature Access
1	APSH	Connect+ 220 LPM Speed
1	AZBD	SendPro P3000 Series WOW
1	AZBE	SendPro P Series Mono Print Module
1	CAAB1	Basic Cost Accounting for PSeries
1	F9PG	PowerGuard Service Package
1	M9SS	Mailstream IntelliLink Services 2
1	ME1D	Meter Equipment - P Series, HV

1	MP4X	Differential Weighing for 70 lb scale
1	MSD2	15in Color Touch Display
1	MSPS	SendPro P Series Power Stacker
1	MT7W	Scale, W&M, Global - 70lb / 30kg
1	MW90006	Power Stacker Portrait Flats Seal Kit
1	MW90020	Side Guide - SendPro P3000/Connect+ 3000
1	MW90650	Tape Moistener Asmbly Connect+ 3000 Mono
1	PTJ1	SendPro Online
1	PTJN	Single User Access
1	PTJR	50 User Access with Hardware or Meter
1	PTK1	Web Browser Integration
1	PTK3	SendPro P Series Meter Integration
1	SJM3	SoftGuard for SendPro P3000
1	STDsla	Standard SLA-Equipment Service Agreement (for SendPro P Series)
1	SYAB21	Analytics - 2 Products
1	T6CS	Receiving - Standard

#### Your Payment Plan

<b>Initial Term: 60 months</b>	<b>Initial Payment Amount:</b>	
<b>Number of Months</b>	<b>Monthly Amount</b>	<b>Billed Quarterly at*</b>
<b>60</b>	<b>\$ 732.99</b>	<b>\$ 2,198.97</b>

*\*Does not include any applicable sales, use, or property taxes which will be billed separately.*

- ☐ Tax Exempt Certificate Attached  
☐ Tax Exempt Certificate Not Required  
☒ Purchase Power® transaction fees included  
☐ Purchase Power® transaction fees extra

**Your Signature Below**

By signing below, you agree to be bound by your State's/Entity's/Cooperative's contract, which is available at <http://www.pb.com/states> and is incorporated by reference. The terms and conditions of this contract will govern this transaction and be binding on us after we have completed our credit and documentation approval process and have signed below.

NASPO VALUEPOINT ADSP016-169897  
State/Entity's Contract#

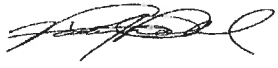
\_\_\_\_\_  
Lessee Signature

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

\_\_\_\_\_  
Email Address

  
Pitney Bowes Signature

\_\_\_\_\_  
Victor J. Paschal

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Government Major Account Manager

\_\_\_\_\_  
Title

\_\_\_\_\_  
February 10, 2022

\_\_\_\_\_  
Date

**Sales Information**

Victor Paschal	victor.paschal@pb.com	
Account Rep Name	Email Address	PBGFS Acceptance