



# Huntsville, Alabama

308 Fountain Circle  
Huntsville, AL 35801

## Cover Memo

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**Meeting Type:** City Council Regular Meeting **Meeting Date:** 6/22/2023

**File ID:** 2023-414

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**Department:** Police

**Subject:**

**Type of Action:** Approval/Action

Resolution authorizing the Mayor to execute Modification No. 1 to the original Agreement between the City of Huntsville and VirTra, Inc.

Resolution No.

**Finance Information:**

**Account Number:** 1000-17-17100-515250-00000000

**City Cost Amount:** \$ 48,893.94

**Total Cost:** \$ 48,893.94

**Special Circumstances:**

**Grant Funded:** \$ 0.00

**Grant Title - CFDA or granting Agency:** N/A

**Resolution #:** N/A

**Location: (list below)**

**Address:** N/A

**District:** District 1 ☐ District 2 ☐ District 3 ☐ District 4 ☐ District 5 ☐

**Additional Comments:**

Modification to Agreement that was entered into April 2019. Increase of \$893.94. VirTra Simulator is used at the Huntsville Police Academy for training purposes.

## RESOLUTION NO. 23-513

**BE IT RESOLVED** by the City Council of the City of Huntsville, Alabama, that the Mayor be, and he is hereby authorized to execute Modification No. 1 to the original agreement by and between the City of Huntsville, and VirTra, Inc., a Nevada corporation, on behalf of the City of Huntsville, a municipal corporation in the State of Alabama, which said agreement is substantially in words and figures similar to that certain document attached hereto and identified as "Modification No. 1 to the original Agreement between the City of Huntsville, Alabama and VirTra, Inc.," consisting of three (3) pages, including an Exhibit D, and the date of June 22, 2023, appearing on the margin of the first page, together with the signature of the President or President Pro Tem of the City Council, an executed copy of said document being permanently kept on file in the office of the City Clerk of the City of Huntsville, Alabama.

**ADOPTED** this the 22nd day of June, 2023.

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President of the City Council  
of the City of Huntsville, Alabama

**APPROVED** this the 22nd day of June, 2023.

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Mayor of the City of Huntsville,  
Alabama

**Modification No. 1 to Agreement**  
**Between the City of Huntsville, Alabama**  
**And VirTra, Inc.**

**MODIFICATION NO. 1 TO AGREEMENT**  
**FOR SIMULATED FIREARM EQUIPMENT AND TRAINING SERVICES**

This Modification No. 1 to Agreement for Simulated Firearm Equipment and Training Services (this "Modification") is made and entered into on the 22<sup>nd</sup> day of June, 2023, by and between the **City of Huntsville**, a municipal corporation in the State of Alabama, hereinafter referred to as the "City," and **VirTra, Inc.**, a Nevada corporation, hereinafter referred to as "VirTra".

**WITNESSETH:**

**WHEREAS**, the City and VirTra entered into an agreement (the "Agreement") for VirTra to provide simulated firearm equipment and training services on April 11, 2019 pursuant to Resolution No. 19-292; and

**WHEREAS**, the parties desire to modify the services and equipment set forth in the original agreement to a level which will allow VirTra to sufficiently meet the City's needs.


**NOW THEREFORE**, in consideration of the mutual promises and covenants contained herein and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereby agree to modify the Agreement as follows:

1. Exhibit D to the original Agreement, which sets forth the Services, Equipment and Pricing Summary, is hereby replaced in its entirety with the document attached hereto as "Exhibit D Updated for fifth year term: 06/14/2023 – 06/13/2024 Services, VirTra Furnished Equipment and Annual Rate Summary."
2. The effective date of this modification is June 22, 2023.
3. All other terms of the Agreement remain unchanged and in full force and effect.
4. The parties agree that any form of electronic signature, including but not limited to signatures via facsimile, scanning, or electronic mail, may substitute for the original signature and shall have the same legal effect as the original signature.

**IN WITNESS WHEREOF**, the parties hereunto entered into this Modification agreement on the day first written above.

\_\_\_\_\_  
President of the City Council  
Of the City of Huntsville, Alabama  
Date: 6/22/2023

**VIRTRA, INC.**

**Signature:**   
Alanna Boudreau (Jun 6, 2023 13:32 PDT)  
**By:** \_\_\_\_\_  
**Email:** aboudreau@virtra.com  
Alanna Boudreau  
Its: Chief Financial Officer (CFO)

**ATTEST**

**CITY OF HUNTSVILLE, ALABAMA**

**By:** \_\_\_\_\_

Shaundrika Edwards  
Its: City Clerk

**By:** \_\_\_\_\_

Tommy Battle  
Its: Mayor



295 E. Corporate Pl, Chandler, AZ 85225 USA | TOLL FREE: 800.455.8746 PH: 480.968.1488 FAX: 480.968.1448 | WWW.VIRTRA.COM

**Exhibit D: Updated for Fifth Year Term 06/14/2023-06/13/2024**  
**Services, VirTra Furnished Equipment and Annual Rate Summary**

Product Code	Product Description	Quantity
V-300LE-1	VirTra Systems 300 LE-1 simulator uses five interconnected screens to create fully immersive active engagements in a 300 degree environment surrounding the trainees. Multi-directional audio and seamless real video create an environment and situation that will challenge trainees. Comes with LE content library, computer rack, UPS backup, and audio/projection equipment. System is configurable to fit in a variety of spaces (within minimum requirements). One year warranty and support services included.	1.00
VHU-BS-300	Eliminates the 5 inch black border between screens to increase immersion on VirTra V-300® systems.	1.00
VATR-M16	Advanced micro-switch activated tetherless rifle recoil kit for AR15, M4 and M16. Incorporates laser, supports tactical reload and instructor jamming capability. Includes one wireless programmable magazine. Requires VirTra's wireless station. (All recoil kits convert real firearms which must be supplied by the customer).	2.00
VWSA-VATRM16-AP	Adapter plate for the VATR-M16-MAG (Requires VirTra refill station).	1.00
VATR-M16-MAG	Advanced refillable rifle magazine with pressure supply, shot counting (defaults to 30 rounds per magazine), rechargeable battery pack, and wireless communications. For use with the VATR-M16 recoil kit. (Requires the VWSA-RFS, VWSA-WS, and VWSA-RCS).	2.00
V-G19-RK	Micro-switch activated tetherless handgun recoil kit for the Glock 19. Includes one magazine (All recoil kits convert real firearms which must be supplied by the customer).	2.00
VWSA-TRKG19-AP	Adapter plate for the TRK-G19-MAG (Requires VirTra refill station).	1.00
V-G19-SM	Additional magazine for use with the VTRK-G19 recoil kits.	2.00
V-X26P-BL	TASER® X26 simulation cartridge. Fits both X26 and X26P live TASER® handles. (X26/P handles supplied by customer.)	-2.00
V-OCC-MK3	Laser-based MK3 model OC training device.	2.00
VATU-TFII	VirTra Systems patented Threat-Fire™ return-fire-simulator device delivers a safe and adjustable electrical impulse to simulate hostile fire and enhance realism during training. No eye-protection required (Requires wireless station).	2.00
VWSA-WS	Required for wireless recoil kits and the Threat-Fire™ to connect to the VirTra simulator (Only one wireless station needed per system).	1.00
VWSA-RCS	Recharges the internal battery for up to four VATR-M16-MAG magazines at once.	1.00
VWSA-RFS	Table-top refill station for all refillable magazines. Includes automatic push button activation and one CO2 tank which must ship empty.	1.00
VATU-LL-TLR1	Hardware and software for low light training, includes 2 flashlights. For use with weapon mounted lights only (VATU-FLT-TLR1).	-1.00
VATR-M16	Advanced micro-switch activated tetherless rifle recoil kit for AR15, M4 and M16. Incorporates laser, supports tactical reload and instructor jamming capability. Includes one wireless programmable magazine. Requires VirTra's wireless station. (All recoil kits convert real firearms which must be supplied by the customer).	1.00
VATU-TP-300	Enhanced training platform for use with the VirTra V-300® systems. Required for the breach door and enhanced sound effects.	1.00
VATU-SE	Powerful amplifier and transducers that permit trainees to actually feel sounds for increased realism.	1.00
V-T7-12   3.5	(PRE ORDER ONLY) TASER 7® simulation cartridge package B: Simulates close quarter (12 deg.) and standoff (3.5 deg.) probe spreads for TASER 7 deployments in VirTra simulations. Operates in live, customer supplied TASER 7 device. Includes one USB charging cable.	2.00
VATU-FLT-TLR-7A	Model TLR-7A laser-based weapon mounted flashlight.	2.00

Annual Contract  
Rate (STEP)

\$48,893.94