



Huntsville, Alabama

308 Fountain Circle
Huntsville, AL 35801

Cover Memo

Meeting Type: City Council Regular Meeting **Meeting Date:** 2/8/2024

File ID: TMP-3822

Department: ITS

Subject:

Type of Action: Approval/Action

Resolution authorizing the Mayor to enter into an Agreement between the City of Huntsville and Peace Communications Huntsville, LLC for Operation and Maintenance of Existing Public WiFi.

Resolution No.

Finance Information:

Account Number: 1000-17-17100-515070-00000000-

City Cost Amount: \$102,810.00

Total Cost: \$102,810.00

Special Circumstances:

Grant Funded: N/A

Grant Title - CFDA or granting Agency: N/A

Resolution #: N/A

Location: (list below)

Address: N/A

District: District 1 ☐ District 2 ☐ District 3 ☐ District 4 ☐ District 5 ☐

Additional Comments:

This agreement is for the operation and maintenance of existing public WiFi.

RESOLUTION NO. 24-_____

BE IT RESOLVED by the City Council of the City of Huntsville, Alabama, that the Mayor be, and he is hereby authorized to enter into an Agreement by and between the City of Huntsville and Peace Communications Huntsville, LLC, on behalf of the City of Huntsville, a municipal corporation in the State of Alabama, which said agreement is substantially in words and figures similar to that certain document attached hereto and identified as "Contract between the City of Huntsville and Peace Communications Huntsville, LLC for Operation and Maintenance of Existing Public WiFi," consisting of forty-six (47) pages and the date of February 8, 2024 appearing on the margin of the first page, together with the signature of the President or President Pro Tem of the City Council, an executed copy of said document being permanently kept on file in the Office of the Clerk of the City of Huntsville, Alabama.

ADOPTED this the 8th day of February 2024.

President of the City Council
of the City of Huntsville,
Alabama

APPROVED this the 8th day of February 2024.

Mayor of the City of Huntsville,
Alabama

CONTRACT BETWEEN THE CITY OF HUNTSVILLE

AND

PEACE COMMUNICATIONS HUNTSVILLE, LLC

FOR

Operation and Maintenance of Existing Public WiFi

STATE OF ALABAMA}
MADISON COUNTY}

THIS CONTRACT, made and entered into this 8th day of February 2024, between the CITY OF HUNTSVILLE, ALABAMA, a Municipal Corporation, sometimes referred to herein as City, and PEACE COMMUNICATIONS, LLC, sometimes referred to herein as Provider.

-WITNESSETH-

WHEREAS, the City desires to acquire services regarding network management and operations of public WiFi infrastructure including fixed wireless IP communications at various public facilities throughout the City, all in accordance with details, specifications, scope of work, general requirements, detailed functional objectives, and terms and conditions prepared by the City of Huntsville Information Technology Services Department as detailed in RFP No. 12-2024-17 issued on November 1, 2023, the Provider's proposal dated November 27, 2023 and all addenda are made a part of this contract, and

NOW, THEREFORE, it is agreed that the Provider promises and agrees to provide such services for the party of the first part for the considerations hereinafter set out. The Provider promises and agrees to furnish all necessary labor, materials, and equipment for the doing of the same, all to be done in accordance with such scope of work, specifications, general requirements, detailed functional objectives, terms and conditions as outlined in RFP No. 12-2024-17 and the Provider's proposal hereto attached and made a part of this contract.

FOR THE PROVISION of such services, the City agrees to pay the Provider as follows per Appendix 1- City of Huntsville Services dated November 27, 2023.

I affirm that I understand and agree that any form of electronic signature, including but not limited to signatures by facsimile, scanning, or electronic mail, may substitute for the original signature and shall have the same legal effect as the original signature.


Peace Communications Inc

BY:

Tommy Battle
Mayor

James E. Peace 1/24/24
Printed Name and Date

ATTEST:


City Council President

February 8, 2024
Date

**APPENDIX G
CITY OF HUNTSVILLE, ALABAMA
PROPOSAL PRICING FORM**

Proposer shall acknowledge receipt of all addenda in the space provided on the Proposal Pricing Form below. Failure to acknowledge receipt of addenda shall not relieve Proposer of full responsibility for all requirements contained in addenda.

We acknowledge receipt of the following addenda:

Emilie Marie

*** Proposer must submit this form along with a detailed breakdown on items and price that the proposer's company is offering. This must be submitted on the proposer's company letter head and sealed in a separate envelope along with the proposal document.**

I affirm that I understand and agrees that any form of electronic signature, including but not limited to signatures via facsimile, scanning, or electronic mail, may substitute for the original signature and shall have the same legal effect as the original signature.

APPENDIX H
CITY OF HUNTSVILLE, ALABAMA
PROPOSER INFORMATION & ACKNOWLEDGEMENTS

3.1 PROPOSER INFORMATION

Business Organization

Name of Proposer (exactly as it would appear on an agreement):

Peace Communications Huntsville, LLC.

Doing-Business-As Name of Proposer:

N/A

Principal Office Address:

2104 West Ferry Way Sw
Huntsville, AL 35901

Telephone Number:

(256) 704-4361

Fax Number:

Form of Business Entity [check one ("X")]

Corporation

Partnership

Individual

Joint Venture

Other (describe):

X

Corporation Statement

If a corporation, answer the following:

Date of incorporation:

Location of incorporation:

The corporation is held:

Publicly ___ Privately ___

Names and titles of corporate officers:

APPENDIX J REPORT OF OWNERSHIP FORM

CITY OF HUNTSVILLE, ALABAMA REPORT OF OWNERSHIP FORM

A. General Information. Please provide the following information:

■ Legal name(s) (include "doing business as", if applicable): Peace Communications, Huntsville, LLC

■ City of Huntsville current taxpayer identification number (if available):

64780

(Please note that if this number has been assigned by the City and if you are renewing your business license, the number should be listed on the renewal form.)

B. Type of Ownership. Please complete the un-shaded portions of the following chart by checking the appropriate box below and entering the appropriate Entity I.D. Number, if applicable (for an explanation of what an entity number is, please see paragraph C below):

Type of Ownership (check appropriate box)	Entity I. D. Number & Applicable State
<input type="checkbox"/> Individual or Sole Proprietorship	Not Applicable
<input type="checkbox"/> General Partnership	Not Applicable
<input type="checkbox"/> Limited Partnership (LP)	Number & State:
<input type="checkbox"/> Limited Liability Partnership (LLP)	Number & State:
<input checked="" type="checkbox"/> Limited Liability Company (LLC) (Single Member)	Number & State: <u>AL 001-058-095</u>
<input type="checkbox"/> LLC (Multi-Member)	Number & State:
<input type="checkbox"/> Corporation	Number & State:
<input type="checkbox"/> Other, please explain:	Number & State (if a filing entity under state law):

C. Entity I.D. Numbers. If an Entity I.D. Number is required and if the business entity is registered in this state, the number is available through the website of Alabama's Secretary of State at: www.sos.state.al.us/, under "Government Records". If a foreign entity is not registered in this state please provide the Entity I.D. number (or other similar number by whatever named called) assigned by the state of formation along with the name of the state.

D. Formation Documents. Please note that, with regard to entities, the entity's formation documents, including articles or certificates of incorporation, organization, or other applicable formation documents, as recorded in the probate records of the applicable county and state of formation, are not required unless: (1) specifically requested by the City, or (2) an Entity I.D. Number is required and one has not been assigned or provided.

Please date and sign this form in the space provided below and either write legibly or type your name under your signature. If you are signing on behalf of an entity please insert your title as well.

Signature: Emily Cline

Title (if applicable): CFO

Type or legibly write name: Emily Cline

Date: 11/27/2023

Partnership Statement

If a partnership, answer the following:

Date of organization: Jan. 17, 2023
Location of organization: Alabama
The partnership is: General ☐ Limited ☒

Name, address, and ownership share of each general partner owning more than five percent (5%) of the partnership:

Peace Communications, LLC 100%
P.O. Box 909 Chattanooga, TN 37401

Joint Venture Statement

If a Joint Venture, answer the following:

Date of organization: _____
Location of organization: _____
JV Agreement recorded? Yes ☐ No ☐

Name, address of each Joint Venturer and percent of ownership of each:

3.2 CITY OF HUNTSVILLE EMPLOYEE, MEMBER OF HOUSEHOLD OR BUSINESS ASSOCIATE

Code of Ala. 1975§36-25-11 requires that contracts entered into with a public official, a public employee, a member of the household of the public official or public employee, or a business with which a public official or public employee associates be filed with the Alabama Ethic Commission. If you are awarded the contract, and if you are a City employee, or if a member of your household is a City employee or public official, or if your business associates with a City employee or public official, you must comply with the provisions of Code at Ala. 1975§36-25-11.

City Employee Yes ☐ No ☒
If "Yes," Department _____
Member of Household City Employee Yes ☐ No ☒
If "Yes," Name (s) _____
Anyone associated with your company a City Employee Yes ☐ No ☒
If "Yes," Name (s) _____

3.3 CONTRACTOR E-VERIFY - NOTICE

The Beason-Hammon Alabama Taxpayer and Citizen Protection Act, Act No. 2011-535, Code of Alabama (1975) § 31-13-1 through 31-13-30 (also known as and hereinafter referred to as "the Alabama Immigration Act") as amended by Act No. 2012-491 on May 16, 2012 is applicable to all competitively bid contracts with the City of Huntsville. As a condition for the award of a contract and as a term and condition of the contract with the City of Huntsville, in accordance with § 31-13-9 (a) of the Alabama Immigration Act, as amended, any business entity or employer that employs one or more employees shall not knowingly employ, hire for employment, or continue to employ an unauthorized alien within the State of Alabama.

During the performance of the contract, such business entity or employer shall participate in the E-Verify program and shall verify every employee that is required to be verified according to the applicable federal rules and regulations. The business entity or employer shall assure that these requirements are included in each subcontract in accordance with § 31-13-9(c). Failure to comply with these requirements may result in breach of contract, termination of the contract or subcontract, and possibly suspension or revocation of business licenses and permits in accordance with § 31-13-9 (e) (1) & (2).

Code of Alabama (1975) § 31-13-9 (k) requires that the following clause be included in all City of Huntsville contracts that have been competitively bid and is hereby made a part of this contract:

"By signing this contract the contracting parties affirm, for the duration of the agreement, that they will not violate federal immigration law or knowingly employ, hire for employment, or continue to employ an unauthorized alien within the State of Alabama. Furthermore, a contracting party found to be in violation of this provision shall be deemed in breach of the agreement and shall be responsible for all damages resulting therefrom."

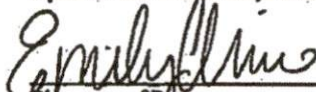
3.4 ACKNOWLEDGEMENTS

I hereby certify that I have read and understand the City of Huntsville's General Terms and Conditions. I hereby certify that I agree to comply with all of the General Terms and Conditions of this RFP. I also understand that the General Terms & Conditions are standard and that any contradicting requirements of the RFP supercede.

I affirm that I have not been in any agreement or collusion among Proposers or prospective Proposers in restraint of freedom of competition.

In accordance with Alabama Act 2016-312 as adopted and approved on May 5, 2016, on behalf of the firm named below I do hereby certify and represent that this business is not currently engaged in, and will not engage in, the boycott of a person or an entity based in or doing business with a jurisdiction with which this state can enjoy open trade.

Upon award of this bid, I will not substitute any item on this bid under any circumstances.


Signature of Proposer
EMILY CLINE
Print or Type Name of Proposer
11/27/2023
Date

Peace Communications Huntsville, LLC
Legal Name of Firm
PO Box 909
Mailing Address
Chattanooga TN 37401
City State Zip Code
423-664-8632
Phone Fax
ecline@peace.com.net
Email Address
peace.com.net
Website Address

Request for Proposal
For Operation and Maintenance of Existing Public Wi-Fi
At Various City of Huntsville Locations



RFP Response November 28th, 2023

RFP#: 12-2024-17

Peace Communications Huntsville, LLC (PCH) is a Voice Services (specifically using Voice over IP (VoIP)), Data Services, Managed Services company that specializes in wireless networking, and interconnection services. We are interested in providing these services to the City of Huntsville (COH).

Our mission is to develop high speed metropolitan wide fixed wireless IP networks. The vision is to push the competitive boundaries for Wireless, Fiber and Hybrid IP-Data, IP-Voice, and IP-Video applications.

Our core services include Inter-connected fiber and wireless communications services to commercial buildings, governmental entities, hospitals, parks, communications towers, and community centers. These services include the following managed services:

- Network Design and Topology
- Wireless / Fiber Interconnect and Internet Services
- Installation, Configuration and Maintenance of Telecommunications Equipment
- In some cases, we will terminate low voltage Ethernet/CAT5/6 wiring or fiber optics cable that the electrical contractor has already put in place. In some rare cases, we will install cable where a design or addition to the system is made after the building is complete.
- Our employees are network certified in industry standards as well as a variety of Networking Hardware and Software.

PCH offers an array of services that can be bundled to allow the creation of both permanent and portable network solutions. We feel our capabilities are unique in that we have the infrastructure to build applications and networks across many fiber networks across the Southeast.

Our assets include Fiber, Wireless, Data Center, and highly qualified Network Engineers and Technicians that pride themselves on uptime and engineered solutions. As Huntsville continues to grow as the communications HUB of the Tennessee Valley Corridor, we continue to expand our services to all the communities and counties from Northeast Alabama counties to Northwest Alabama counties. Currently, we specialize in commercial and governmental solutions. Our organization maintains the appropriate licenses and certifications to be a vendor/partner with commercial and governmental organizations.

PCH Metrics:

Network Sites:

- 36 Wireless Distribution Sites
- 4,200 Square Miles of Fixed Wireless/Wi-Fi capable coverage
- 3,500 Square Miles of Fixed Wireless Private Network coverage

Data Center Details:

- 4,000 square feet of data center white space and carrier interconnect.
- 10 Gbps Uplinks to Cogent/WOW/AT&T/Huntsville Utilities.
- 100 Gbps Uplink to NashIX.
- Redundant Environmental for both Power and Cooling.
- Private Secure site to site solutions provider for HIPAA/SOC2/3 connections.
- Our facility has been SOC2/3 audited.
- Our facility is equipped to operate indefinitely on natural gas to our redundant generators.



PCH has been operating in the Tennessee Valley Region since 2010 and operated as Traveller Inc. from 2002 through 2010, Traveller Multi Media Network, LLC (TMN). from 2010 through April 2023, and now operates under the Peace Communications family of companies. The Network Operation Center is located in Huntsville, Alabama, and we have worked with Local, State and Federal entities to provide IP services to locations that do not have access to the traditional IP options or require services to include monitoring and management. A resume of clients is listed in Appendix 8.

Wireless Solutions

Fixed Wireless

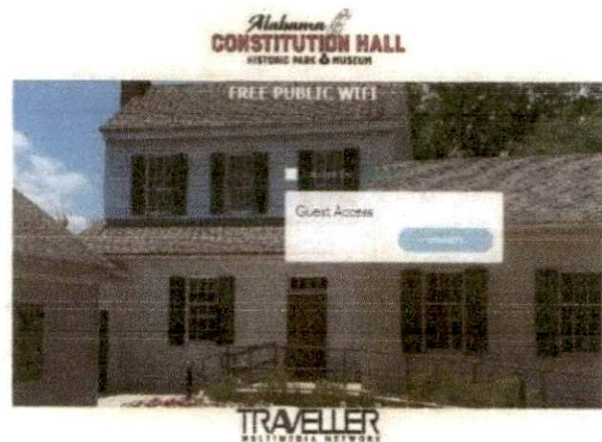
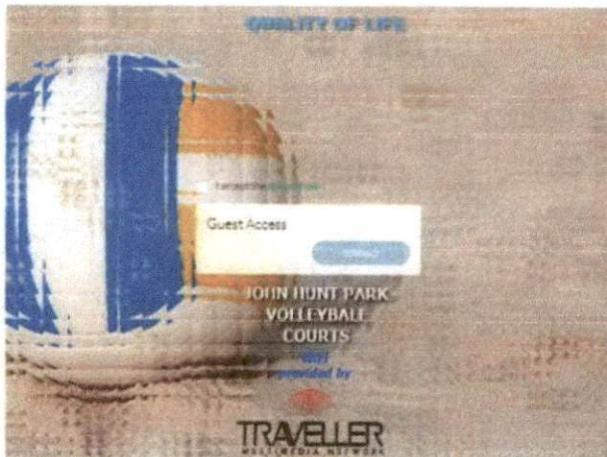
- Up to 1.4Gbps per link (All Services are symmetrical)
- Cloud based options to link multiple provider platforms.
- PTP Services and PTMP Services
- Link Security - PCH uses AES-CCM encryption protocol with 32 hexadecimal digits with dynamic-keys generated every 5mins. For HIPAA and SOC3 compliant data and other secure requirements, we also operate for our customers Cisco ASA(s) or Fortinet FortiGates to create an

encrypted IPsec VPN tunnels using IKE V1 & V2 with AES-256 SHA1/2 between locations; so, the data is encrypted twice.

Wi-Fi Implementation and Management

- Captive Portal Solutions.
 - Because the Wi-Fi traffic crosses our network, we can provide custom branding by location or by group.
- Content Filtered Internet Services
 - PCH subscribes to a list of known problem sites and filters them from use in a public setting.
- Usage Logging and Monitoring at each site.
- Wi-Fi may operate in both Private and Public modes.
 - Sites may have Public Wi-Fi and Private Networks for credit card ingestion and other security requirements.
- Temporary Wi-Fi Delivery to remote locations.
 - PCH can build and manage temporary Fiber, Fixed Wireless, Wi-Fi Hybrid, and Surveillance Applications.
- Hybrid Fiber/Wireless design and implementation.
- Private Network Solutions to blend multivendor connectivity.

Captive Portal Examples:



Trepelco Multimedia Network Center
 1194 West Perry Way
 Peabody, Indiana 45861

PARKING LOT

Rooms and Areas:

- Loading Dock
- Reception Area
- Network Management Center
- Network Core
- Client Office
- Senior Admin Office
- Chief Client Office
- Sales Office
- Accounting Office
- Old Office
- Conference Room
- Lobby
- Kitchen
- Reception
- Available Space
- Client Office Waiting Area
- SALES BUILDING (HARD)

Outside Features:

- 1500kW Natural Gas GENERATOR
- Antenna Towers

- AT&T
- WOW
- Cogent
- Lumen
- Huntsville Utilities

- Redundant N+2 Power
- Huntsville Utilities
- 60Kw Natural Gas Generator 1
- 120Kw Natural Gas Generator 2
- 5 Redundant Air Conditioning Systems all on Generated power

- Video Monitored
- Sensor Monitored
- Personnel Monitored Till 10:00 P.M.
- On call with 15-minute response from 10:00 P.M. to 6:00 A.M.

- Video Management
- SCADA Type Management
- Security and Monitoring for SOC3 and HIPAA Applications
- IOT (INTERNET OF THINGS) applications and Management

Because we have connectivity to Huntsville Utilities Fiber Network as well as WOW, Cogent, AT&T, and Lumen, we can blend data center interconnections, wireless services, and managed services. This allows us to embed public Wi-Fi in public facilities while ensuring the guest subscribers do not have access to the facilities secured network. This has evolved as a secure Wi-Fi solution for many Government / Sub-Contractor facilities.

PCH currently offers both symmetrical best effort service and symmetrical guaranteed services. Both types of services can be at a single unique site.

PCH currently operates content filtering based on a subscription service of the known problem sites. Access to questionable sites may be denied for public access.

Each site may be configured to manage the amount of bandwidth each user session is allowed. This ensures that sites that have lower bandwidth capability can also limit the amount of bandwidth to each session thus allowing more active Wi-Fi sessions at larger events.

Sites may have a common or custom Captive Portal page. The function of the page is to identify how the user is connecting and display the appropriate terms and conditions of use. In addition, it may provide a small amount of community information.

Support for High Quality Data Services:

- PCH has maintained a 99.999% uptime across its network over the past 5 years.
- Each site may have low latency QOS services in addition to best effort. Allowing VOIP solutions to work seamlessly on the PCH network. We have multiple local VOIP providers on our network.
- Service and support a limited number of City facilities listed in Appendix 1.
- All sites in Appendix 1 are serviceable from the existing PCH network. In addition, we can service those areas in the City of Huntsville that are not in Madison County.
- All sites can be up and operational in less than 30 days.

Promotes long term economic and community interests of the City and end users, such as wireless access in public spaces (Parks and Recreation facilities, sports fields, etc.).

With our current operating footprint, PCH can provide solutions to all parks, community centers, and sports and recreation sites. In addition, PCH can provide temporary event services on a site-by-site basis. Our staff can install, manage, service and monitor all sites.

Enables low access prices reflective of underlying costs while allowing Provider to earn a rate of return on its investment commensurate with risks involved.

All pricing is done per megabit per second. This allows pricing to be tailored to individual needs rather than one size fits them all. This type of pricing structure will allow solutions for IOTs, video camera and office solutions to be included in a single solution. All solutions will be either best effort or guaranteed bandwidth.

Then the solution is valued/priced by port charge and price per Mbps, and services required on the link.

Example Pricing:

Speed	Managed Service Charge	Port Charge	Maintenance Charge	Price per Mb
5-10 Mbps	\$40.00 *	\$75.00	\$15.00	\$9.00
11-25 Mbps	\$40.00 *	\$50.00	\$15.00	\$8.50
26-100 Mbps	\$40.00 *	\$40.00	\$15.00	\$7.00
100-250 Mbps	\$40.00 *	\$30.00	\$15.00	\$5.25
251-500 Mbps	\$40.00 *	\$20.00	\$15.00	\$3.75
501 Mbps+**	\$40.00 *	\$10.00	\$15.00	\$0.75
501Mbps+***	\$40.00*	\$10.00	\$15.00	TBD

*Managed Service Charge can be waived depending on desired service location.

** For locations where COH has established fiber connectivity

***For locations where PCH will buildout fiber/RF connectivity

PCH's solution will be completely independent of the City's existing network(s) except where city services may be required at a location and that endpoint requires a tunnel back to the City's internal network. Because of our connection to the Huntsville Utilities Fiber Network, we can create a single secure tunnel into the COH network as required. This capability creates a secure transition to a private network without crossing the internet.

All filtered and secure communications may be tunneled into the city network at a single point. The current link defined can provide up to 10 Gbps of connectivity to the City of Huntsville Network.

As part of the City's information gathering process the city wants to understand how the provider would perform the following work if the existing network were redesigned or an expansion takes place:

- PCH shall continue to design, build, install, own, operate, maintain, and manage the Network. The Network shall have the following features and functionality. Here are the specific network characteristics it plans for:

All Sites listed in Appendix 1 are the coverage map on the next page:

WIRELESS NETWORK BACKBONE



● Network Point of Presence

- Minimum locations and capacity (see Appendix 1)
 - PCH can provide access and management to all locations listed.
- Current coverage maps ensure long-term serviceability and expansion.
 - PCH can guarantee long-term serviceability as many of the sites can be serviced by multiple distribution sites.
- Physical and logical security protections
 - All sites have customer premise equipment capable of Firewall and VPN services for the location. In addition, connectivity can be firewalled/encrypted, layer2 or layer3. Site may have public INTERNET and Private VPN services.
- Web Content Filtering
 - All sites using the filtered service shall have the user's data request compared to a subscribed list of known sites that contain pornography, virus as well as sites that may not be appropriate/suitable for users in public.
- Captive Portal
 - Each subscriber shall be pointed to a portal page that will provide appropriate information for the locations, display the terms and conditions of use, and log the MAC address of the device that has accepted the terms and conditions of use.
 - No personal information or site usage data is collected.
 - In terms of law enforcement requirements, the only data collected is the MAC address of the connecting device, time, and location of access.
- Security Architecture
 - All outbound IP ingress/egress links have access lists to prevent known Cyber threats. All connections can support VLAN, VPN and Encrypted security devices.
 - We support dedicated wave/VLAN services.
 - Secure IP Internet Services.

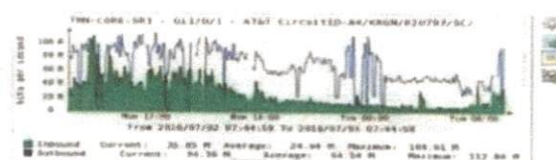
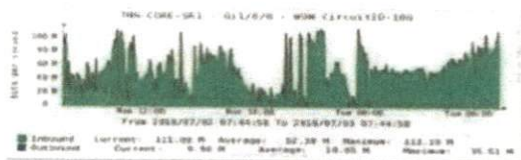
- We can create VPN tunnels from device to device via customer premise equipment. We also support software VPN's and security devices such as a Cisco ASA and Fortinet FortiGate

Public Infrastructure Monitoring, 24/7 Coverage (e.g., traffic lights, cameras, or other public structures)



PCH currently provides network cameras for the City of Athens Downtown Square and Madison County 911 Weather Camera sites. In addition, PCH via its partner E-Hype Consulting and All Terrain Communications, provides network management for 1,900 square miles of sensors and cameras along the Alabama Gulf Coast. All backups for this operation are in the PCH Data Center in Huntsville, Alabama.

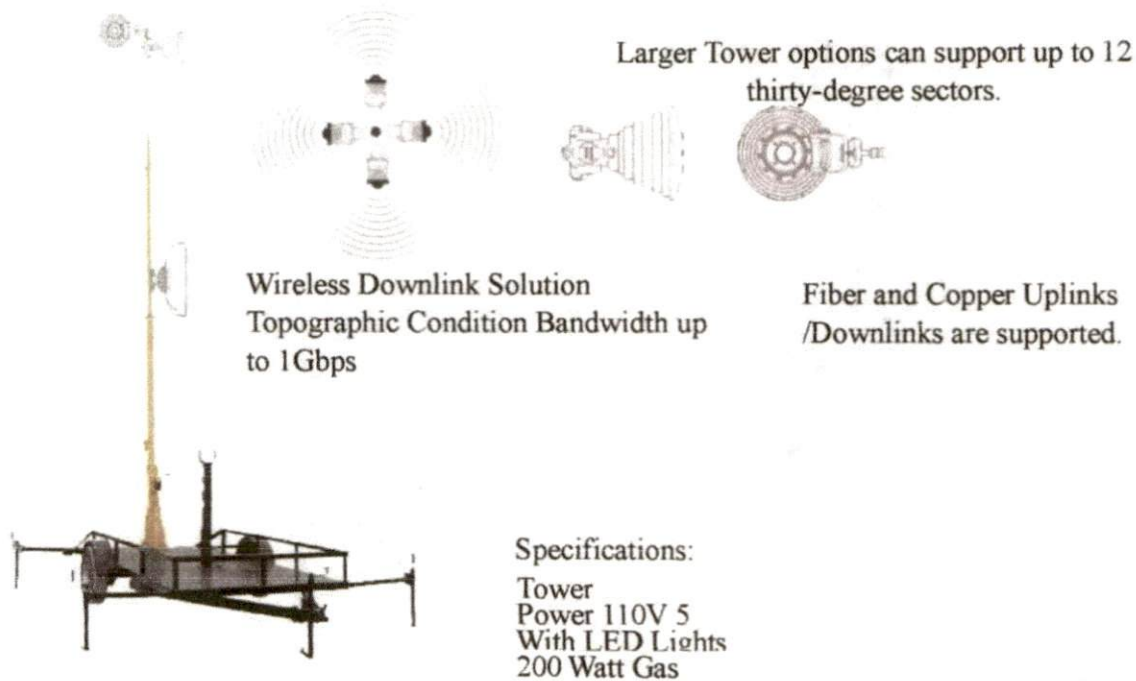
All subscriber units are logged and monitored 24x7. Our network services group is aware of power outage and communication issues to any platform location. The examples below show bandwidth monitoring and subscriber conditions.



CH19-UBN55-N			09:47:36	0d 12h 10m 0s	PING OK - Packet loss = 0%, RTA = 2.52 ms	
CH19-UBN55-B-WAFF			09:48:10	0d 12h 8m 55s	PING OK - Packet loss = 0%, RTA = 2.80 ms	
CH88L			09:49:30	22d 21h 58m 18s	PING OK - Packet loss = 0%, RTA = 0.52 ms	
OPHER			09:48:09	22d 21h 27m 57s	PING OK - Packet loss = 0%, RTA = 1.06 ms	
CONTRLOOM-SW1			09:49:38	22d 21h 27m 57s	PING OK - Packet loss = 0%, RTA = 0.26 ms	
CURATOR			09:48:38	6d 50h 2m 8s	PING OK - Packet loss = 0%, RTA = 0.57 ms	
DEC-BANKST-ATTQRT-S			09:48:27	15d 5h 53m 49s	PING OK - Packet loss = 0%, RTA = 2.73 ms	
DEC-BANKST-ATTQRT-S-PWM			09:49:48	15d 5h 56m 8s	PING OK - Packet loss = 0%, RTA = 3.16 ms	
DEC-BANKST-UBS-E			09:49:30	12d 13h 55m 33s	PING OK - Packet loss = 0%, RTA = 3.02 ms	
DEC-BANKST-UBS-E_OR3_4_OR3			09:48:37	12d 13h 56m 40s	PING OK - Packet loss = 0%, RTA = 3.91 ms	
DEC-BANKST-UBS-S			09:49:30	15d 5h 53m 49s	PING OK - Packet loss = 0%, RTA = 3.22 ms	
DEC-BANKST-UBS-S-ENRICHMENTCENT			09:49:28	15d 5h 53m 40s	PING OK - Packet loss = 0%, RTA = 3.81 ms	
DEC-BANKST-UBS-S-RUSSELLFORREST			09:49:37	15d 5h 56m 30s	PING OK - Packet loss = 0%, RTA = 3.42 ms	
DEC-BANKST-UBS-S-WAFF			09:48:17	15d 5h 36m 55s	PING OK - Packet loss = 0%, RTA = 4.00 ms	
DEC-BANKST-UBS-S-WTRN			09:48:44	15d 5h 26m 5s	PING OK - Packet loss = 0%, RTA = 3.71 ms	
DEC-BANKST-UBS-S-NE			09:48:16	15d 5h 13m 54s	PING OK - Packet loss = 0%, RTA = 2.95 ms	
DEC-BANKST-UBS-S-NE-CALHOON			09:48:07	15d 5h 13m 50s	PING OK - Packet loss = 0%, RTA = 0.55 ms	
DEC-PWM-UBS-SW			09:47:32	8d 15h 27m 35s	PING OK - Packet loss = 0%, RTA = 4.30 ms	

- Digital Signage
 - PCH currently provides communication and monitors automated digital signs in the Huntsville market.
- Response time for outages
 - PCH has network personnel and can be deployed within 2 hours of an outage event.
- Maintain accurate network access logs for all devices for a term of any contract which may be entered into by and between the City and vendor.
 - All managed WI-FI services are logged and maintained for the duration of any services. Any information required for legal proceedings shall be provided.
- Provide climbing and tower services for roof tops and towers.
 - All PCH tower personnel are COMTRAIN certified to provide tower climbing and rooftop access.
- PCH can provide portable WI-FI services for 10 to 1,500 concurrent active sessions.
- Site location will dictate the number of individual subscribers / users that are serviceable.
- PCH can coordinate wide area assets to create both permanent and temporary WI-FI and Fixed Wireless solutions.
- Solutions include portable trailer with tower and portable power generation, wireless access points and both a wireless/fiber interconnect.
- Solutions may be used for temporary events, disaster recovery, and network relay. All solutions are route able via public internet and private data solutions.

Temporary Multipoint Coverage Options:



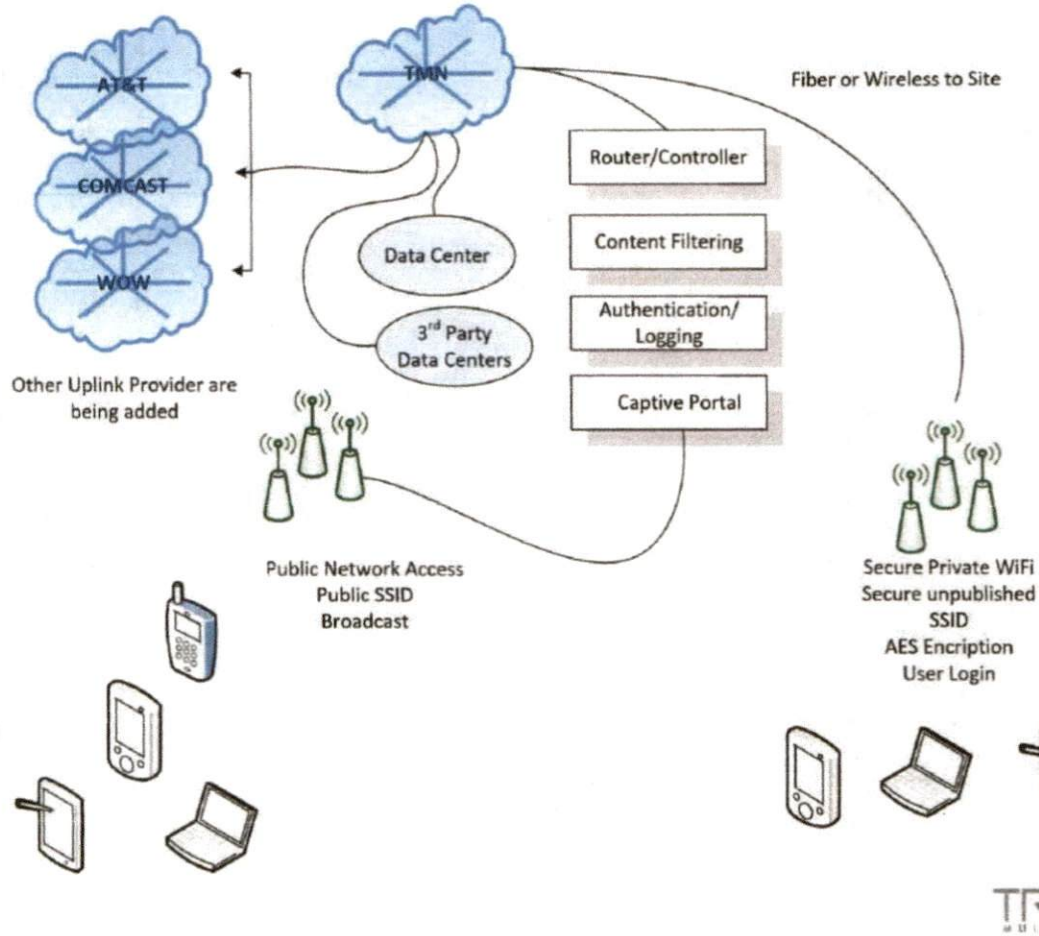
3.1 Response to Scope of Work

Each potential Provider shall submit a business and technical plan describing its approach to the project described in this RFP. The business plan shall describe the Provider's approach to design, construction, operation, and management of the Network, as well as the services to be provided over the Network in sufficient detail to allow the City to effectively consider the information. The Provider shall also include a description of the day-to-day operations and the management of all responsibilities related to the project. In addition, the Provider will explain how they will fulfill the scope of work in Section 3. This should include, at a minimum, the following:

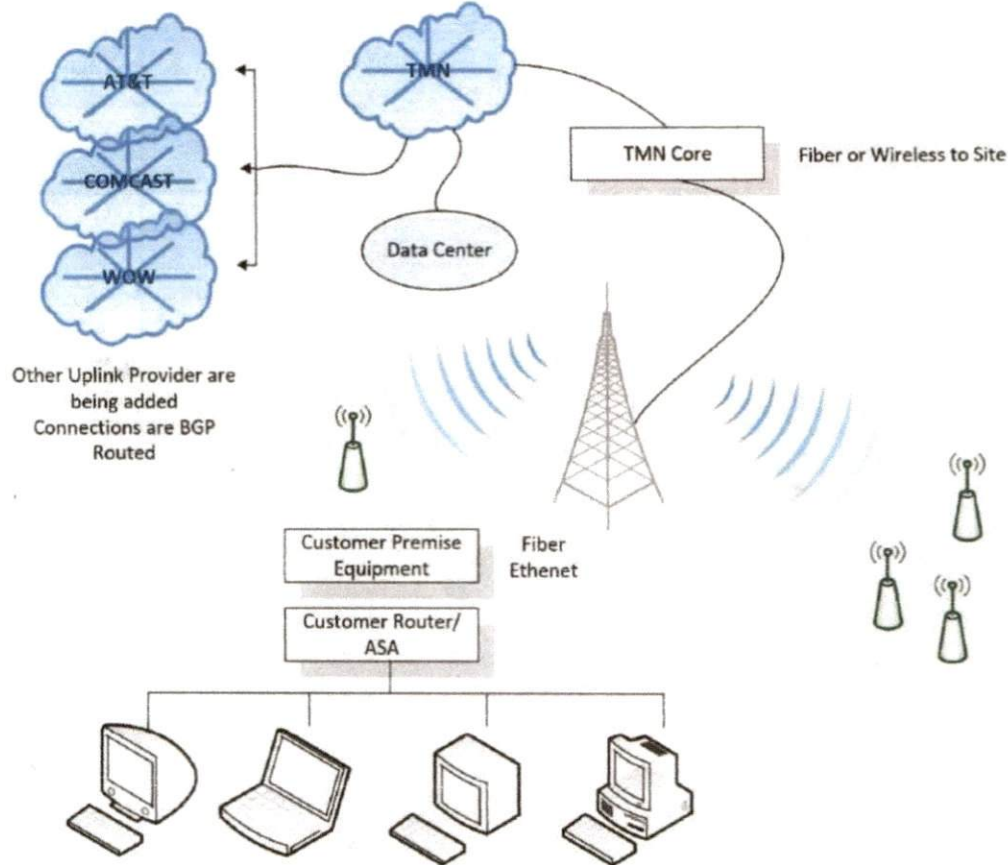
Technology: A description of the network technologies underlying the proposed network solution(s) included in the response. Each description should include the following information:

Wireless connections are capable of being Point to Point Technology, Point to Multipoint Technology. All offerings can be guaranteed bandwidth and or best effort service for Wi-Fi access points. These solutions allow both critical data and Wi-Fi access to exist at a single location. The example below details how sites on Fiber and Wireless may be connected to a central Wi-Fi controller for a City-Wide System.

Typical Wi-Fi Configurations

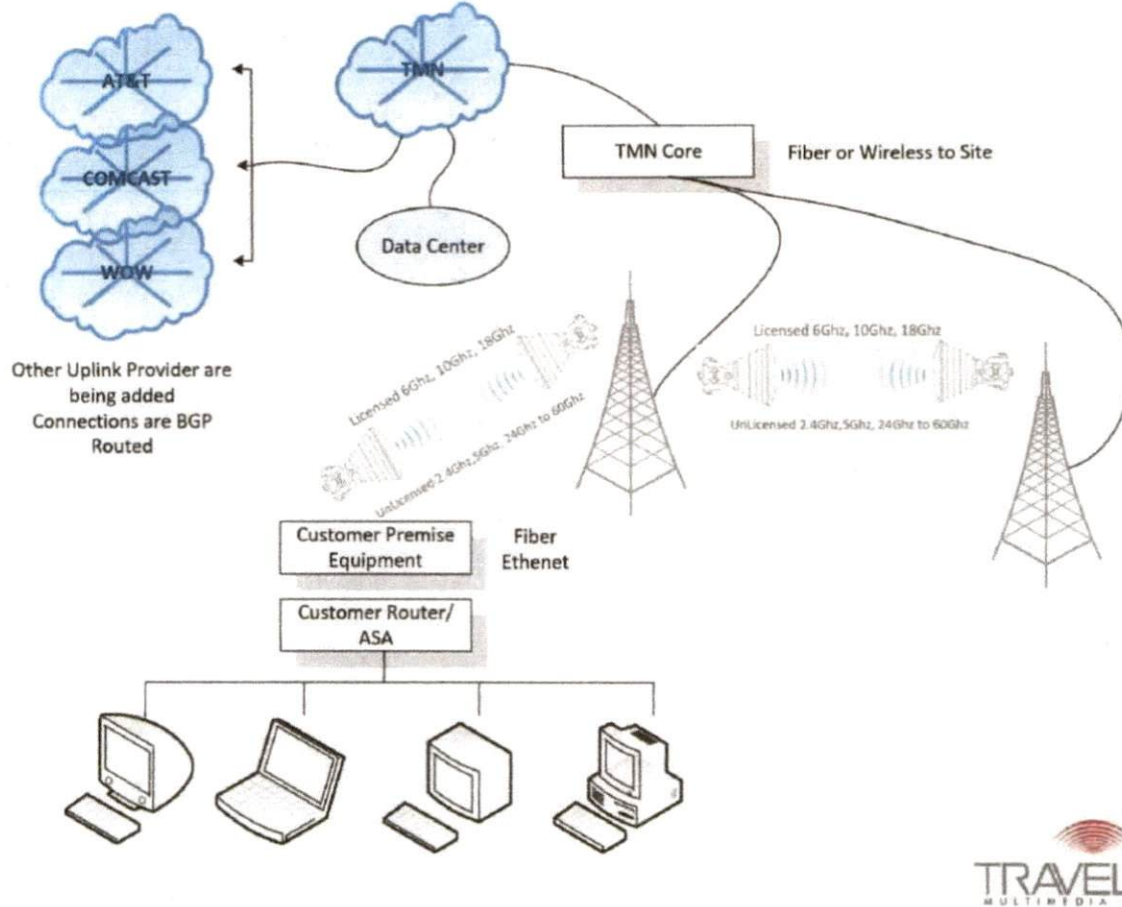


Typical Fixed Wireless Solution Multipoint



Multipoint Solutions are best deployed in low bandwidth scenarios where the remote network is less than 30Mbps symmetrically. While capacity can be hundreds of Mbps, it is a shared service and or shared with guaranteed priority based on capacity. Our current policy is 30 Mbps or less per subscriber in a multipoint sector. However, the technology can provide up to 100 Mbps in certain cases.

Typical Fixed Wireless Solution Point to Point



PCH deploys a Point to Point in scenarios where 50 Mbps to 1 Gbps of bandwidth throughput may be required. It should be noted that Point to Point services is more expensive because of the cost and scarcity of the frequency, and non-shared communication equipment. We follow FCC guidelines for Point-to-Point solutions and do both site surveys and frequency analysis to ensure we are a good wireless neighbor.

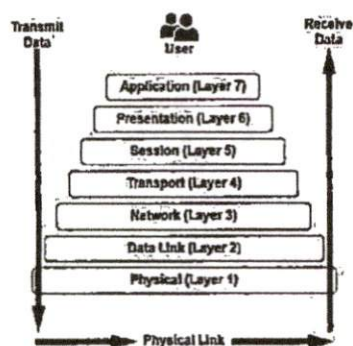
Mesh solutions and LTE in the 5Ghz band may also fit some applications and requirements. PCH has expertise at building and maintaining the appropriate solution for each requirement. Our goal is to build and maintain a consistent topology as we feel management is the key ingredient.

PCH does not rely on a single vendor hardware platform for the solution. We can mix and match the hardware that meets the industry standards to create the best solution for cost, operation, and manageability. Our key criteria are to be enterprise operable with Cisco, Adtran, HP etc.

Currently deployed frequency options includes both Licensed and Unlicensed solutions.

- Unlicensed solutions include 900Mhz, 2.4Ghz, 5Ghz, 24Ghz, 60Ghz.
- Licensed Solutions include 3.65Ghz, 6Ghz, 10Ghz, 18Ghz.
 - We also have experience in 4.9Ghz for Public Safety, 4.5Ghz Military deployments.
 - Our expansion plan includes some trial LTE in the rural areas.
 - All connections are capable of supporting VPN, VLAN, and any accepted standard for security.
 - PCH solutions support all technologies in the OSI model.

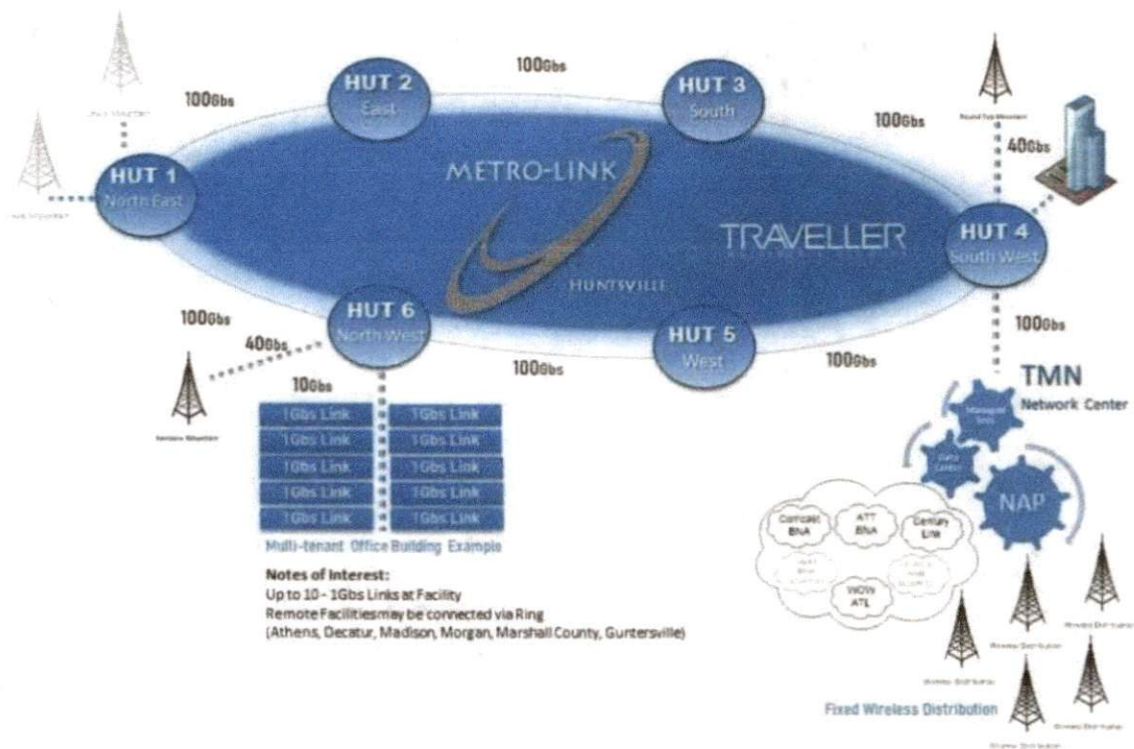
The 7 Layers of OSI



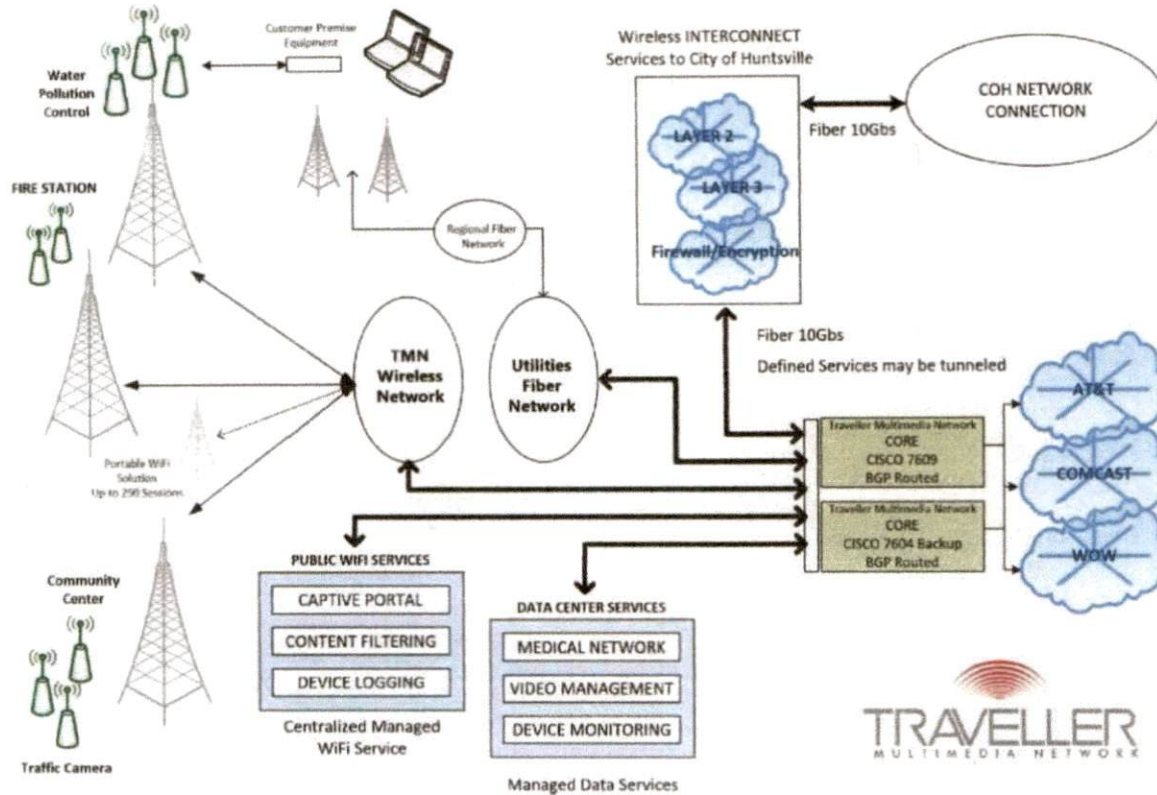
As much detail as possible regarding the network design including, but not limited to network design criteria, network elements, architecture, protocols, system reliability, availability, and operations and maintenance.

Metro-Link Fiber

PCH is now offering Metro-Link Fiber solution to businesses and entities within the City of Huntsville. This type of deployment is designed to be an all-in-one solution for the customer. With a fiber uplink of up to 100 Gbps, and a wireless redundant back-up of up to 1 Gbps we offer the closest attainability to 100% uptime. Metro-Link fiber is based out of our office, and as pictured below, is on a self-healing fiber ring that runs around the city. With terabit capacity, the number of customers we can service is innumerable.



CITY OF HUNTSVILLE WIRELESS COMMUNICATIONS PROPOSAL



Network performance characteristics, including the range of offerings, the capacity and other factors relevant for each proposed solution.

- PCH can provide a range of solutions from 1 Mbps to 1 Gbps. It can be delivered in array of wireless topologies. All PCH towers have Multipoint and Point to Point services. In many cases, the distribution sites have both Fiber and RF redundant backhaul providing near 100% reliability.
- Ability to shape coverage (e.g., 180° vs 360° coverage)
- PCH can provide 30°, 40°, 60°, 75°, 90°, 120° sectors to balance subscriber capacity and coverage area required. As an example, to allow the most subscribers in an 180° area we would deploy 6 sectors of 30° each. A less dense subscriber requirement might be four sectors at 90° each. Our tower access and space evolved on the density requirements of the area.

Point to Point solutions operate at 3° to 10° beam width. Due to growing use of Wireless technology, our goal is to use small beam widths to allow for more radio units to be deployed in the same spectrum.

Multipoint solutions may operate in sectors of 15° to 120° and may be combined to reach the goal of capacity and service area. More sectors allow for more subscribers and refined service area. The goal is to not use frequencies with no requirements.

The proposed offering would allow the City of Huntsville to leverage this existing infrastructure for temporary locations, City Events, Redundant Requirements and Disaster Recovery failsafe.

Supplementing PCH as a primary provider, WI-FI service provider and redundant network provider can enable larger deployment in both the non-serviced areas of Huntsville and the serviced area that require temporary IP links. The combination of last mile delivery interconnection with many of the major providers in Huntsville provides a mechanism to service more locations in a timely and affordable manner.

Service Offerings:

A description of proposed service offerings that the Provider anticipates offering to public and City customers.

1. Wide Area Network Managed Services
2. Technical and Engineering Support
3. Physical Network Installation and Repair of sites provided.
4. Temporary and Long-Term Data Center services
5. Managed WI-FI services for all parks, community centers and areas of need.

Broadband service offerings (type of broadband service, speed tiers, differences between public and City offerings)

PCH offers fixed wireless solutions and are priced in Mbps.

There are no tiers, all connections are priced as per Mbps to fit the solution. Whether or not the service will be an open access network or sole provider.

Our solutions provide both open access network and sole provider solutions depending on the requirement and needs.

Pricing Strategy

All connectivity shall be priced per Mbps of guaranteed service not best effort and what level of security and routing technology prescribed.

Solutions for Cloud based best effort may also be offered for public Wi-Fi solutions.

PCH is not a reseller, but rather a network operator and has the ability to structure pricing to meet and deliver solutions designed to meet the client requirements. Our ability to interconnect infrastructure and bridge those connections on short notice makes us unique.

Pricing may be created based on the number of sites and amount of required bandwidth and services to be provided and managed.

The formula for pricing is as follows:

Multipoint Service – Best Effort Price * Amount + Managed Services = Cost
Multipoint Service – Guaranteed Price * Amount + Managed Service = Cost

Point to Point Service – Guaranteed Price * Amount + Managed Service = Cost

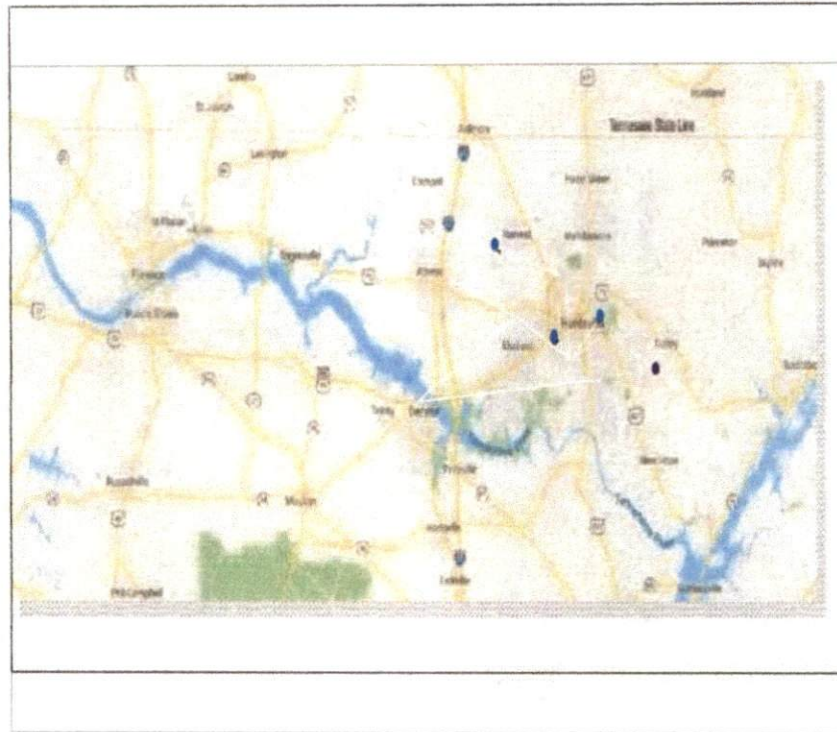
Metro-Link Service – Guaranteed Price * Amount + Ring Access + Managed Service = Cost

A port charge will be charged on any connection less than 10 Mbps.

Since our bandwidth is sold without tiers, the customer can build their own connection.

The price for each option can be negotiated based on service additions and changes, number of sites, and amount of bandwidth.

Network Wireless Backhaul Information



Network Point of Presence

Point to Point Backbone

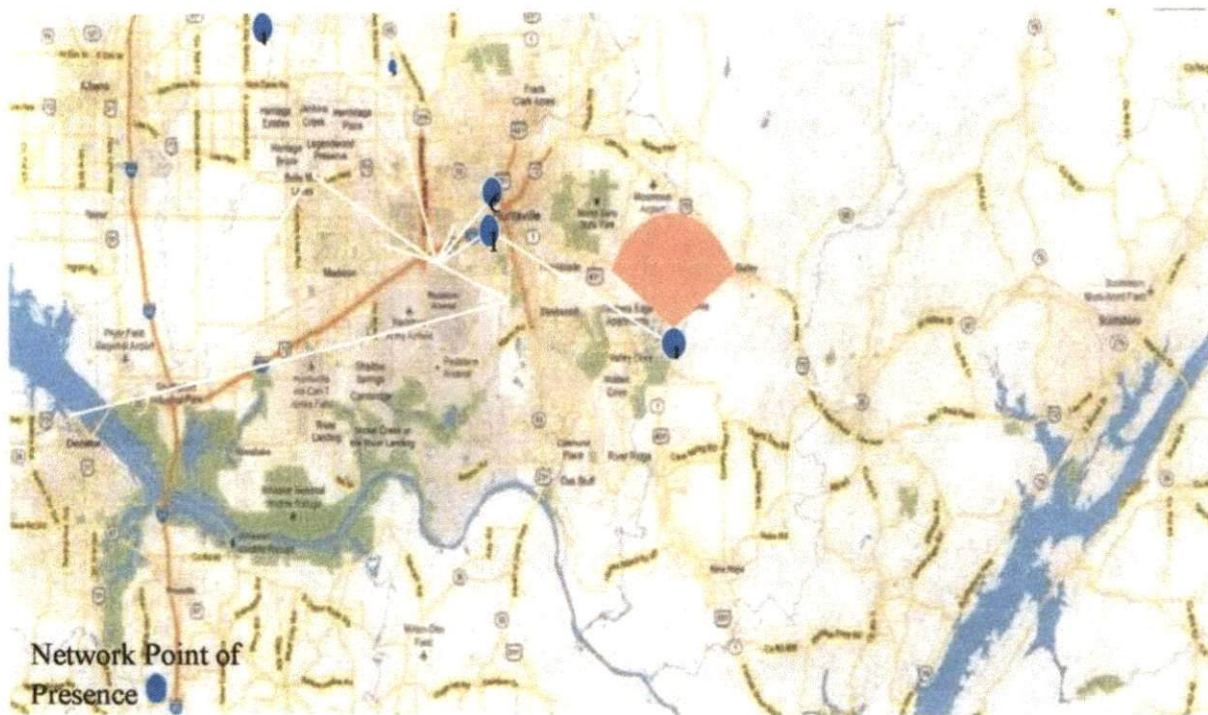
Point to Point Backbone Planned or Under Construction

Fiber and Wireless Redundant Links

Network Operations Center

Desired Fiber Location

WIRELESS NETWORK COVERAGE



Network Point of
Presence

Point to Point
Backbone

Point to Point
Backbone

Under
Construction

Subscriber Frequencies 5.375 – 5.425
Subscriber Frequencies 5.725 – 5.875
Subscriber Frequencies 3.650 – 3.750

Rollout strategy: A discussion of the anticipated deployment strategy, scope, and timing of the proposed rollout. The discussion should identify the levels of committed demand necessary to trigger rollout obligations and any factors likely to influence the scope or timing of the rollout and explain how those factors impact the strategy.

PCH has no minimums to trigger a rollout. The PCH infrastructure is in place and can cover the sites in Appendix 1. Should the site not be in the current target areas, PCH will work with COH to provide a time frame to deliver the service to a location.

Currently the PCH network operates on a collection of 21 towers in the City of Huntsville area and approximately 15 additional towers in the Tennessee Valley Corridor. We can deploy our service for both temporary and permanent installations within hours in emergency situations and standard installations within 5 to 7 working days.

Roles and Responsibilities: A description of the roles and responsibilities envisioned for Provider, Provider team members (if any), City, and third parties (if applicable) for each of the following:

Network Design

PCH designs and manages both Wi-Fi and fixed wireless systems throughout the state of Alabama and Southeast United States. Our expertise is in wireless systems and IP communications managed services.

Network Construction

PCH and its subcontractors have constructed and operate over 4,000 square miles of fixed wireless communications in both private and open systems. See backhaul and coverage map appendix. In addition, we support an additional 1,900 square miles of wireless distribution on the Alabama Gulf Coast. That location has an addition of 9 distribution towers and locations.

Below is a sample of the regions and projects we have provided.

- City of Athens
- Limestone County
- Madison County
- State of Alabama – Department of Conservation and Natural Resource
- Contact Colonel Scott Bannon
- Major Jason Downey
- Captain Edward Willis

PCH maintains On-Staff Tower Climbers, Network Engineers, and onsite Technicians to deploy, repair, and manage both private and public IP services.

All climbers are Comtrain Certified.

Network Operations and Management

- PCH operates an 8,000 square foot data facility for private and public data services.
- The facility is staffed from 7:00 am until 12:00 midnight. 30-minute response is available from 12:00 PM (midnight) to 7:00 AM.
- Network monitoring and reporting operated 24/7

Community Outreach and Customer Acquisition

PCH's Data Center and Interconnect Capabilities allow us to provide wireless and wired solutions to entities with limited funding and public events that may wish to ensure they have data services. We are committed to helping local nonprofits, with reduced bandwidth costs and network engineering services.

Security and Firewall Strategy for Public Access

PCH has access list, Captive Port authentication and content filtering. We also support any ASA compatible device.

Because our facility operates as an Interconnection Facility, we currently offer both content acquisition and content delivery for the following industries:

- Medical / Radiology
- IOT – Sensors and Data Collection
- SCADA Controllers
- Video Monitoring
- Remote Sensor Data Collection

In addition, we have the ability to create and manage cloud services via our multiple network uplinks.

Financial Projections:

The business plan should include a pro forma financial statement, identifying projected capital outlays, ongoing operational costs, and expected revenues from services for at least the first five years of construction and operation, including projected take rates and any financial, technology, or any other resource contributions requested by the Provider from the City.

The plan should identify and quantify all key assumptions underlying the calculations.

5 Year Financial Summary

Year	Sales	Profits
2018	\$818,604.31	\$101,019.78
2019	\$995,507.69	\$115,267.81
2020	\$1,241,037.63	\$172,869.91
2021	\$1,479,076.58	\$390,728.16
2022	\$1,602,440.07	\$76,215.62
Averages	\$1,227,332.656	\$171,220.256

3.2 Provider Qualifications and Credentials

Potential Provider's should have experience in wireless network design and operation –provide a statement of experience highlighting similar network systems designed, constructed, and operated, including project name, location, size, technology used, and name and phone number for reference contacts. Also indicate whether each system is owned by the Provider or another entity.

- Local City Governments – Hybrid of government owned and private owned network segments.
- Athens - Hybrid of government owned and private owned network segments.
- Decatur – PCH privately owned only.

- Guntersville – PCH Privately owned only.
- State of Alabama Sites – Owned by State of Alabama and managed by E-Hype/PCH.
- Local Counties
 - Madison – Madison County, City of City of Madison, E911, MCEA
 - Morgan – PCH Privately owned.
 - Marshall – PCH Privately owned.
 - Limestone – Hybrid of government owned and privately owned network segments.
 - Lawrence – PCH Privately owned.
 - Baldwin – Built, managed, and maintained State of Alabama Department of Conservation
 - Mobile - Built, managed, and maintained State of Alabama Department of Conservation State
 - Alabama Department of Conservation Mobile/Orange Beach/Gulf Shores/Bayou LaBatre/Dauphin Island. State Parks Wireless Management Support – Monte Sano, Joe Wheeler

Financial Stability

Provider shall submit its two most recent annual financial statements in order to permit analysis of its financial resources. If financial statements are unavailable due to confidentiality, submit recent D&B reports. If Provider is part of a team, the two most recent annual financial statements for each team member should be submitted. If the Provider's response includes Provider financing or committed bank or other financing, the two most recent annual financial statements of such equipment and financial institutions should be submitted. In addition, each Provider or team shall provide a bond, in an amount negotiated, to guarantee satisfactory completion of the project.

2 Year of Financial Statements See Appendix 3.

Staff Technical and Managerial Experience

Include a statement of experience and resumes of the project team, including the project manager and other key personnel who will be assigned to this project. Also include a list of any known or anticipated subcontractors along with their roles and responsibilities.

PCH Personnel of Interest:

- Tim Erwin – Vice President
- Chris Nail – Vice President
- Brandon Tunstill –Project Manager
- Alex Bentley – Cyber Security and Network Management
- David Weed- Site Coordinator and Service Management
- Jamar Watkins- Site Installation and Service Technician
- Raymond Diaz – Climber, Site Installation, and Service Technician

Subcontractors

- Global Tower Solution – Jim Parkes Owner/GM

PCH has applied to transfer TMN's Wireless General Contractor License with the State of Alabama and will be able to produce it upon request by the city.

See State of GC Wireless Systems Alabama License Appendix 2.

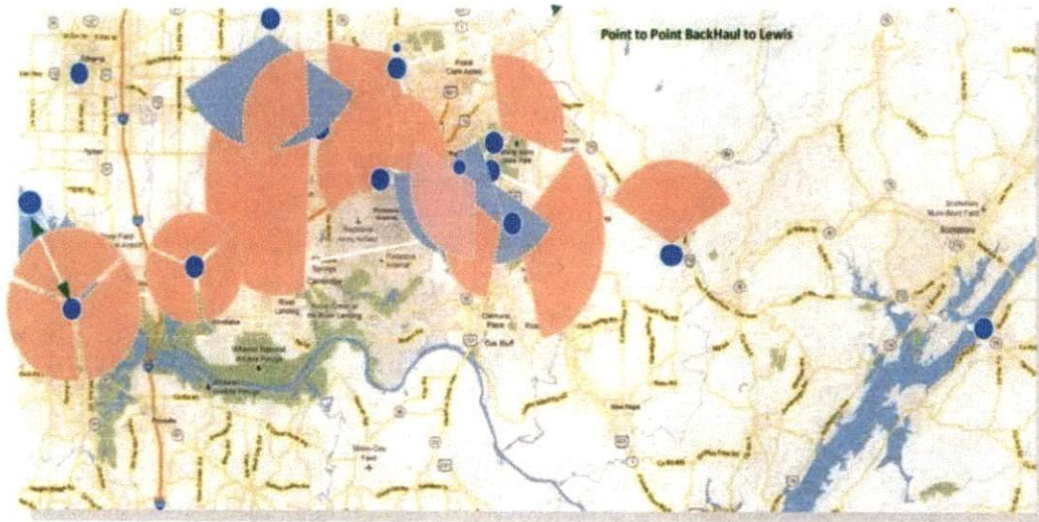
PCH management are members of the WISPA trade organization.

Appendix 2

STATE OF ALABAMA		
BID LIMIT: AMOUNT:		LICENSE NO.: S- 52061 TYPE: RENEWAL
State Licensing Board for General Contractors		
THIS IS TO CERTIFY THAT		
TRAVELLER MULTI MEDIA NETWORK LLC		
HUNTSVILLE, AL 35801		
is hereby licensed a General Contractor in the State of Alabama and is authorized to perform the following type(s) of work:		
SUBCONTRACTOR: INSTALLATION OF WIRELESS SYSTEMS		
until July 31, 2023 when this Certificate expires.		
Witness our hands and seal of the Board, dated Montgomery, Ala.,		
14th day of July, 2022		185664
 SECRETARY-TREASURER	 CHAIRMAN	

Appendix 4

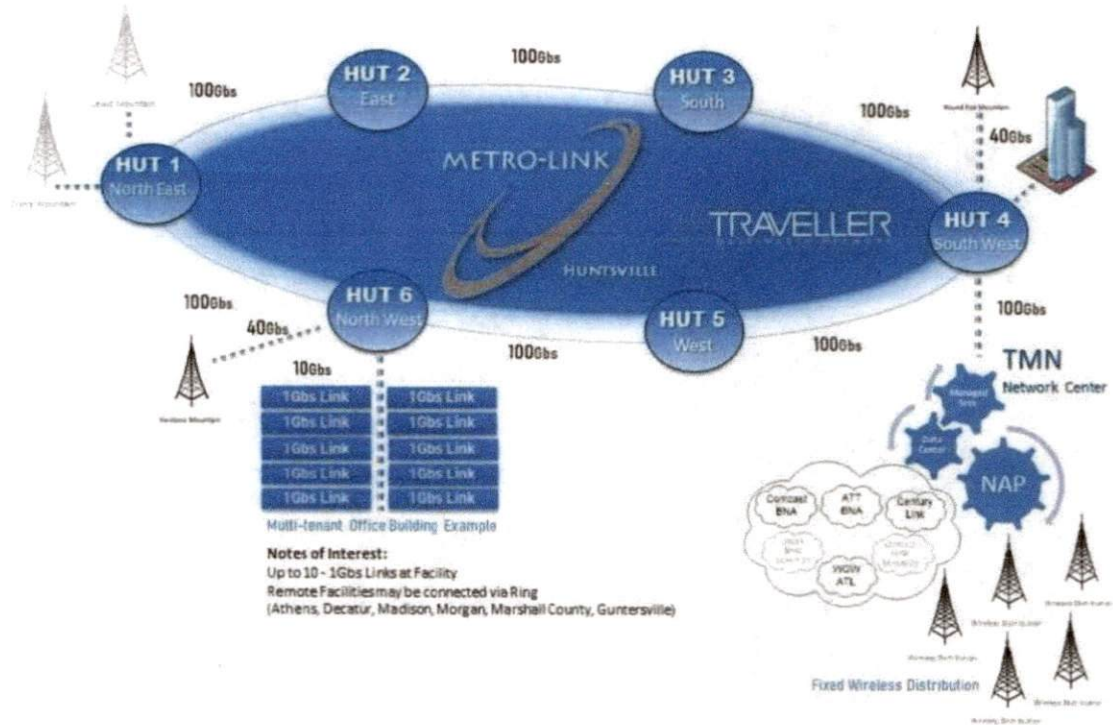
WIRELESS NETWORK COVERAGE



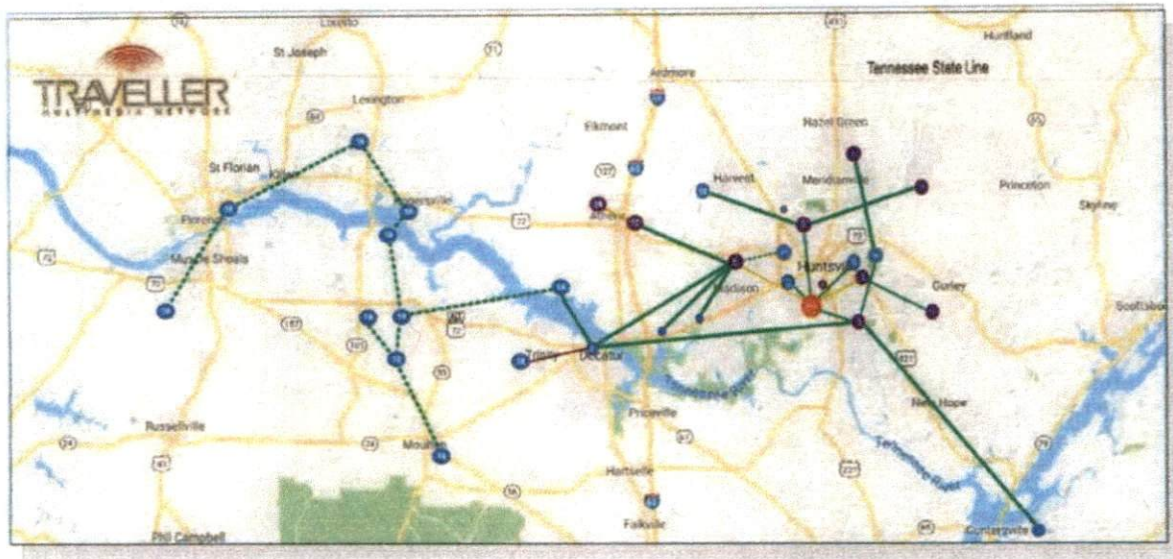
Please note all coverage maps indicate areas of intended coverage. Actual service is subject to topographical conditions at the exact location.

- Network Point of Presence
- Point to Point Backbone
- Point to Point Backbone

Appendix 5 – Metro-Link Fiber



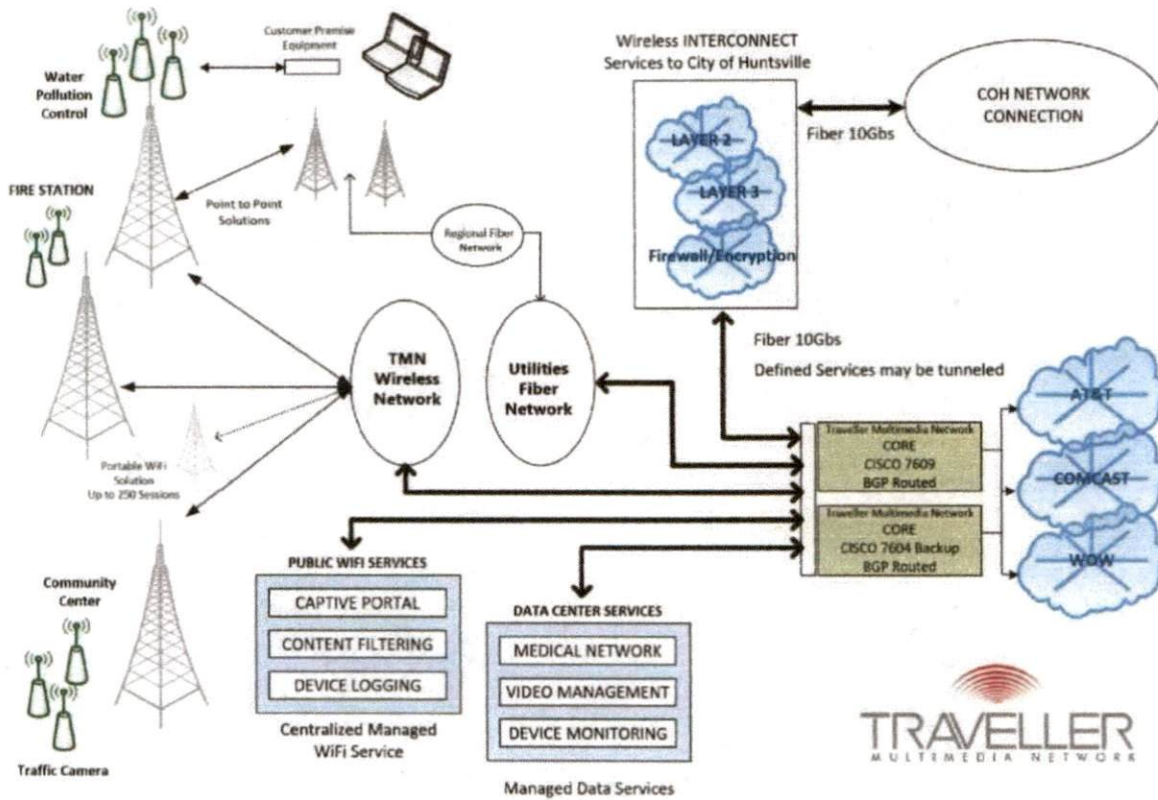
Appendix 6 – Current and Planned Backhaul Capabilities



- Network Point of Presence ●
- Point to Point Backbone —
- Point to Point Backbone Planned or Under Construction ---
- Fiber and Wireless Redundant Links —
- Network Operations Center ●
- Desired Fiber Location ●

Appendix 7

CITY OF HUNTSVILLE WIRELESS COMMUNICATIONS PROPOSAL



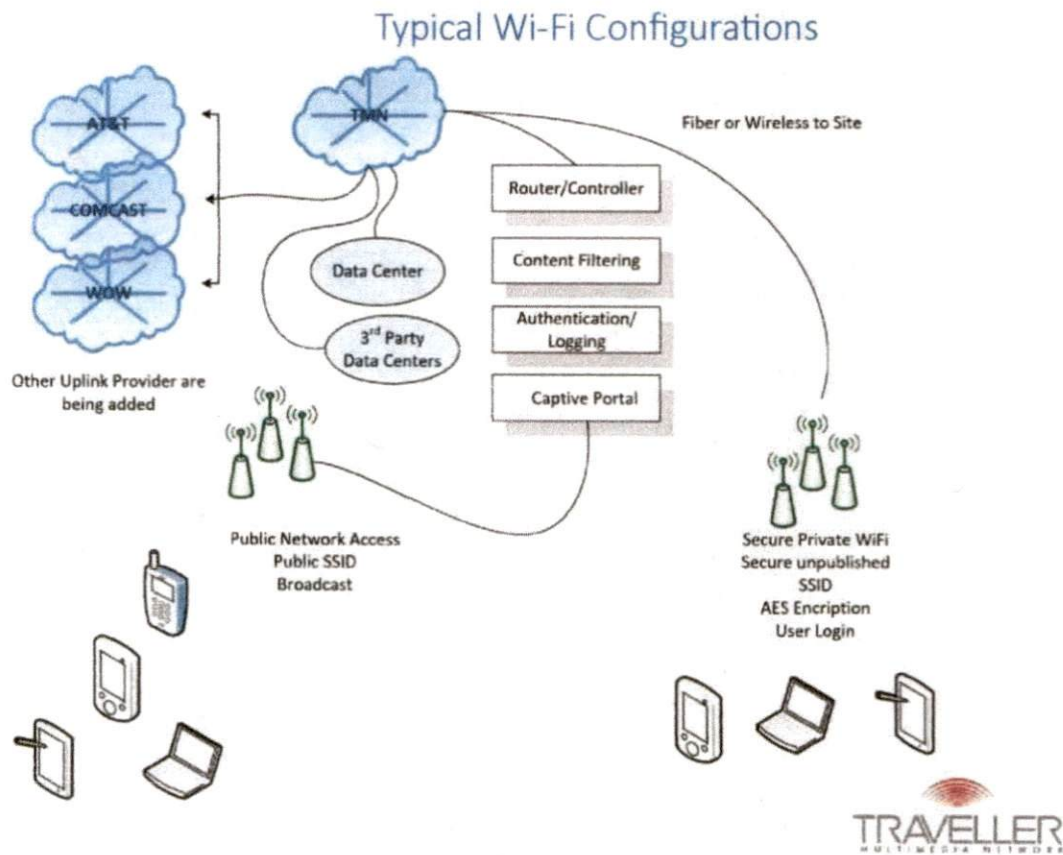
Appendix 8

Client Sample and References

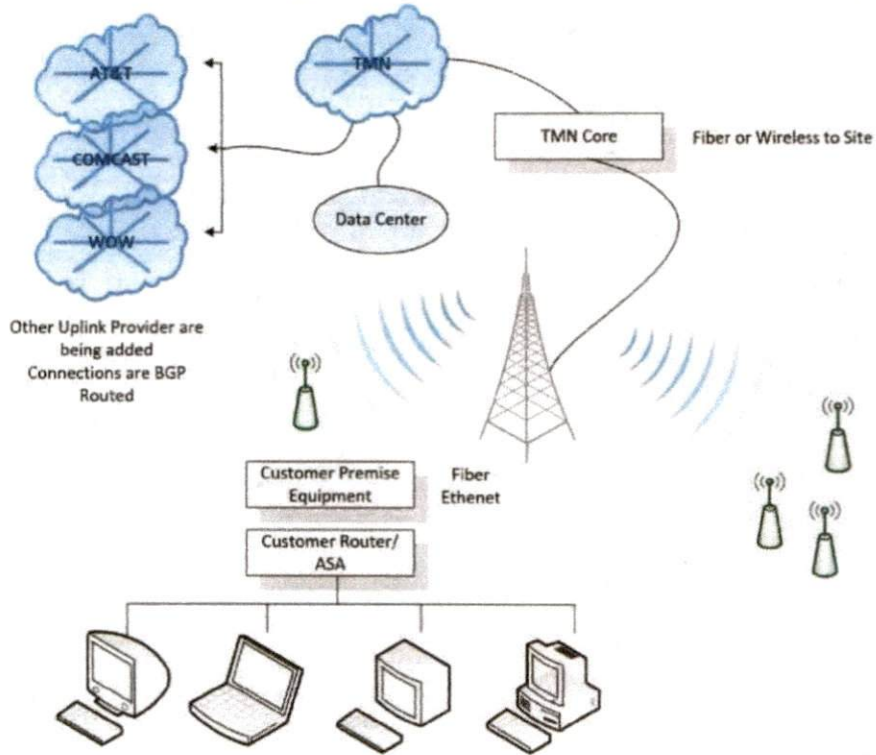
- City of Athens
 - Dale Haymon – IT Manager City of Athens
- State of Alabama Department of Conservation and Natural Resource
 - Col. Scott Bannon
 - Major Jason Downey
 - Captain Edward Willis
- Book Systems Inc.
 - Dewayne Jetter
- Madison County E911
 - Ernie Blair
- US Space and Rocket Center
 - Elbert Shaw
- Finao/Radiology of Huntsville
 - Gene Cathey- CEO
- Madison County Executive Airport
 - Tom Sharp
 - Ray Meyer Jr.
- WHNT Channel 19
 - David McFerrin – Chief Engineer
- WAFF 48
 - JT Harriman – Chief Engineer
- Blackcrow Broadcasting (Star 99)
 - Nick Emmons – Chief Engineer
- Big River Broadcasting
 - Nick Martin – General Manager
 - Jerry Phillips - Owner
- WTKI /WEKI
 - Fred Holland - Owner

Appendix 9

Typical Installations:

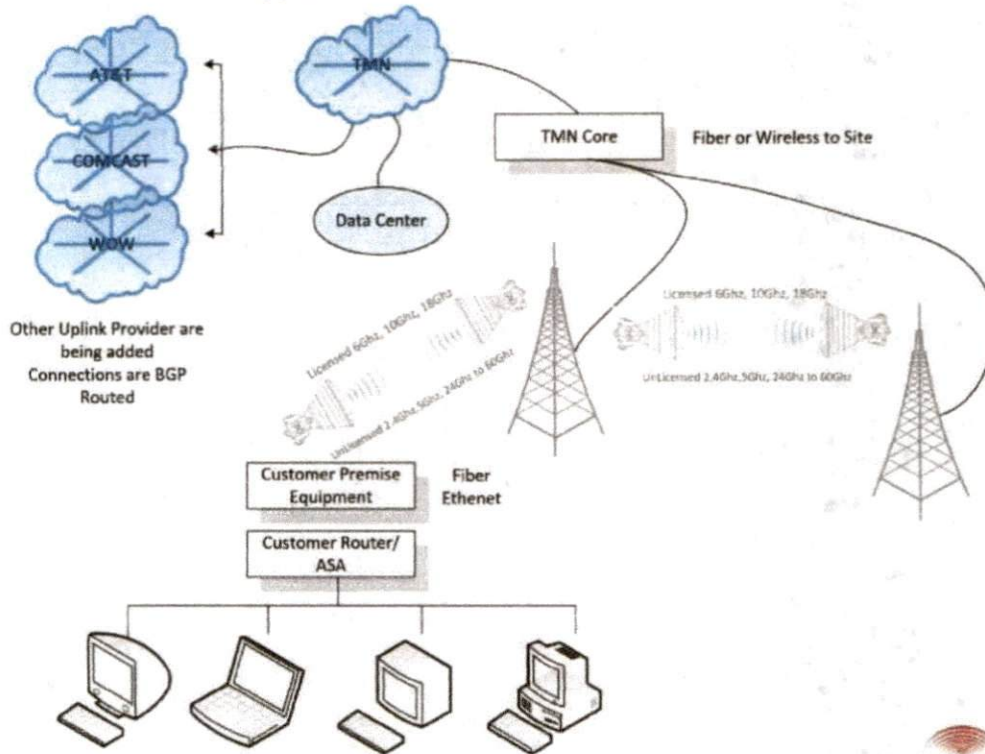


Typical Fixed Wireless Solution Multipoint



TRAVELLER
MULTIMEDIA NETWORK

Typical Fixed Wireless Solution Point to Point



TRAVELLER
MULTIMEDIA NETWORK

Appendix 1

CITY OF HUNTSVILLE SERVICES

11/27/23

PUBLIC HOT SPOTS	AP(s)	MB	TYPES OF SERVICES PROVIDED	RATE	QTR AMOUNT
Barron Bluff (Burritt)	4	10	WiFi – public protected & filtered	\$220.00	\$660.00
Brahan Springs Recreation Center (Indoor)	2	5	WiFi – public protected & filtered	\$175.00	\$525.00
Burritt Museum	3	10	WiFi – public protected & filtered	\$220.00	\$660.00
Butler Green Park	4	10	WiFi – public protected & filtered	\$220.00	\$660.00
Calvary Recreation Center	2	501	WiFi – public protected & filtered	\$315.50	\$946.50
City Council Chambers	4	10	WiFi – public protected & filtered	\$220.00	\$660.00
Constitution Village	5	20	WiFi – public protected & filtered	\$275.00	\$825.00
Downtown Square	3	10	WiFi – public protected & filtered	\$220.00	\$660.00
Fire Station 18	0	20	Connection Transport to COH	\$275.00	\$825.00
HPD Court House/Jail	1	10	WiFi – public protected & filtered	\$220.00	\$660.00
Huntsville Natatorium	1	1000	WiFi – public protected & filtered	\$565.00	\$1,695.00
Huntsville Natatorium Second Radio	1	1000	WiFi – public protected & filtered	\$565.00	\$1,695.00
Huntsville Tennis Center	4	5	WiFi – public protected & filtered	\$175.00	\$525.00
Jaycee Building (Inside)	2	10	WiFi – public protected & filtered	\$220.00	\$660.00
John Hunt Park (Beach Volleyball)	7	1000	WiFi – public protected & filtered	\$565.00	\$1,695.00
John Hunt Park (Outside)	4	10	WiFi – public protected & filtered	\$220.00	\$660.00
John Hunt Park (Press Inside)	2	5	WiFi – public protected & filtered	\$175.00	\$525.00
Johnson Legacy Center	4	501	WiFi – public protected & filtered	\$315.50	\$946.50
Kiwanis Sportsplex	6	10	WiFi – public protected & filtered	\$220.00	\$660.00
Lakewood Recreation Center	3	5	WiFi – public protected & filtered	\$175.00	\$525.00
Mark Russell Recreation Center	13	501	WiFi – public protected & filtered	\$315.50	\$946.50
Max Luther Recreation Center	2	10	WiFi – public protected & filtered	\$220.00	\$660.00
Mayor's Office	1	5	WiFi – No Filtering	\$135.00	\$405.00
Merimack Park	3	10	WiFi – public protected & filtered	\$220.00	\$660.00
Municipal Court	8	501	WiFi – public protected & filtered	\$315.50	\$946.50
Old Miracle League Field	1	5	WiFi – public protected & filtered	\$175.00	\$525.00
Optimist Park Recreation Center	2	5	WiFi – public protected & filtered	\$175.00	\$525.00
Dr. Robert Shumey Legacy Center	4	501	WiFi – public protected & filtered	\$315.50	\$946.50
Sonya Dr. Community Center	1	10	WiFi – public protected & filtered	\$220.00	\$660.00
Veterans Museum	1	5	Internet Connection Only	\$135.00	\$405.00
TRAFFIC ENGINEERING					
Greenbrier Pkwy / Old Hwy 20 Cameras and Controller	1	3	Connection Transport to COH	\$100.00	\$300.00
Controller	1	3	Connection Transport to COH	\$100.00	\$300.00
Governors/Monte Sano Traffic Cameras and Controller	1	3	Connection Transport to COH	\$100.00	\$300.00
Mid City / University Drive Traffic Cameras and Controller	1	15	Connection Transport to COH	\$192.50	\$577.50
Old Hwy 20/ County Line Traffic Cameras and Controller	1	15	Connection Transport to COH	\$192.50	\$577.50
DIGITAL SIGNS					
Drake Aquatic Center Digital Sign on Drake Ave.	1	3	Connection Transport to COH	\$100.00	\$300.00
Total Services Provided					\$25,702.50

Appendix 3

Financial Statements 2021 and 2022

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11/28/23

Accrual Basis

TRAVELLER MULTI MEDIA NETWORK, LLC

Balance Sheet

As of December 31, 2021

	Dec 31, 21
ASSETS	
Current Assets	
Checking/Savings	
Traveller MultiMedia Network, L	502,499.48
TRAVELLER SBA ACCOUNT	569.24
Total Checking/Savings	503,068.72
Accounts Receivable	
Accounts Receivable	-200,353.68
Total Accounts Receivable	-200,353.68
Other Current Assets	
Inventory Asset	9,199.69
Undeposited Funds	2,025.24
Total Other Current Assets	11,224.93
Total Current Assets	313,939.97
Fixed Assets	
ACCUM DEPR - LEASEHOLDER	-1,127.94
ACCUM. DEPR. - COMP. EQUIP.	-190,455.64
ACCUM. DEPR. - DATA CTR. EQ.	21,140.46
ACCUM. DEPR. - FURNITURE / EQUIP	-62,542.20
ACCUM. DEPR. - NETWORK EQUIPMEN	48,274.06
ACCUM. DEPR. - PREMISE EQ.	-5,812.31
ACCUM. DEPR. - TOWER EQUIPMENT	5,088.03
ACCUM. DEPR. - VOIP EQUIPMENT	-99.85
CELLULAR PHONES	364.59
COMPUTER EQUIPMENT	290,465.89
CUSTOMER PREMISE EQUIPMENT	42,040.77
DATA CENTER EQUIPMENT	83,055.17
Furniture and Equipment	15,938.68
LEASEHOLDER IMPROVEMENT	210,441.54
NETWORK EQUIPMENT	72,857.89
NETWORK EQUIPMENT/HARDWARE	238,584.02
TOWER EQUIPMENT	297,328.36
VOIP EQUIPMENT	388.16
Total Fixed Assets	1,065,909.68
TOTAL ASSETS	1,379,849.65
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	-783.11
Bryant Bank / Line of Credit	-114,000.00
Total Accounts Payable	-114,783.11
Credit Cards	
TRAVELLER VISA	3,685.00
Total Credit Cards	3,685.00
Other Current Liabilities	
Bryant Bank NOTE	68,419.62
FEDERAL/FICA PAYABLE	888.68
FUTA PAYABLE	137.26
STATE W/H PAYABLE	2,646.63
SUI PAYABLE	55.15
Total Other Current Liabilities	72,147.34
Total Current Liabilities	-38,950.77

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11/28/23

Accrual Basis

TRAVELLER MULTI MEDIA NETWORK, LLC**Balance Sheet****As of December 31, 2021**

	<u>Dec 31, 21</u>
Long Term Liabilities	
NOTE PAYABLE - DAVE BUTLER	45,499.89
NOTE PAYABLE - SUPERIOR BANK	30,390.53
Total Long Term Liabilities	<u>75,890.42</u>
Total Liabilities	36,939.65
Equity	
CAPITAL - CHRIS NAIL	2,131.88
CAPITAL - CRYSTAL DATA INTERNAT	36,187.45
CAPITAL - GARY WEST	12,736.49
CAPITAL - TIM ERWIN	3,296.43
CAPITAL - TRAVELLER INC.	37,115.30
Member 2 Equity	4,791.60
Opening Balance Equity	-414.76
Retained Earnings	856,337.45
Net Income	390,728.16
Total Equity	<u>1,342,910.00</u>
TOTAL LIABILITIES & EQUITY	<u><u>1,379,849.65</u></u>

12:35 PM

11/28/23

Accrual Basis

TRAVELLER MULTI MEDIA NETWORK, LLC

Balance Sheet

As of December 31, 2022

	Dec 31, 22
ASSETS	
Current Assets	
Checking/Savings	
Traveller MultiMedia Network, L	176,024.87
TRAVELLER SBA ACCOUNT	569.24
Total Checking/Savings	176,594.11
Accounts Receivable	
Accounts Receivable	37,905.50
Total Accounts Receivable	37,905.50
Other Current Assets	
Inventory Asset	9,199.69
Undeposited Funds	338.74
Total Other Current Assets	9,538.43
Total Current Assets	224,038.04
Fixed Assets	
ACCUM DEPR - LEASEHOLDER	-1,127.94
ACCUM. DEPR. - COMP. EQUIP.	-190,455.64
ACCUM. DEPR. - DATA CTR. EQ.	28,275.98
ACCUM. DEPR. - FURNITURE / EQUIP	-62,542.20
ACCUM. DEPR. - NETWORK EQUIPMEN	52,474.56
ACCUM. DEPR. - PREMISE EQ.	-5,812.31
ACCUM. DEPR. - TOWER EQUIPMENT	6,833.88
ACCUM. DEPR. - VOIP EQUIPMENT	-99.85
CELLULAR PHONES	364.59
COMPUTER EQUIPMENT	290,465.89
CUSTOMER PREMISE EQUIPMENT	46,091.52
DATA CENTER EQUIPMENT	111,701.59
Furniture and Equipment	15,938.68
LEASEHOLDER IMPROVEMENT	214,226.19
NETWORK EQUIPMENT	72,857.89
NETWORK EQUIPMENT/HARDWARE	251,227.72
TOWER EQUIPMENT	322,243.83
VOIP EQUIPMENT	388.16
Total Fixed Assets	1,153,052.54
TOTAL ASSETS	1,377,090.58
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	-1,270.60
Bryant Bank / Line of Credit	-114,000.00
Total Accounts Payable	-115,270.60
Credit Cards	
TRAVELLER VISA	3,685.00
Total Credit Cards	3,685.00

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11/28/23

Accrual Basis

TRAVELLER MULTI MEDIA NETWORK, LLC**Balance Sheet****As of December 31, 2022**

	<u>Dec 31, 22</u>
Other Current Liabilities	
Bryant Bank NOTE	68,419.62
BUSINESS LOAN	-78,487.20
FEDERAL/FICA PAYABLE	888.68
FUTA PAYABLE	137.26
STATE W/H PAYABLE	2,646.63
SUI PAYABLE	55.15
Total Other Current Liabilities	<u>-6,339.86</u>
Total Current Liabilities	<u>-117,925.46</u>
Long Term Liabilities	
NOTE PAYABLE - DAVE BUTLER	45,499.89
NOTE PAYABLE - SUPERIOR BANK	30,390.53
Total Long Term Liabilities	<u>75,890.42</u>
Total Liabilities	<u>-42,035.04</u>
Equity	
CAPITAL - CHRIS NAIL	2,131.88
CAPITAL - CRYSTAL DATA INTERNAT	36,187.45
CAPITAL - GARY WEST	12,738.49
CAPITAL - TIM ERWIN	3,295.43
CAPITAL - TRAVELLER INC.	37,115.30
Member 2 Equity	4,791.60
Opening Balance Equity	-414.76
Retained Earnings	1,247,065.61
Net Income	76,215.62
Total Equity	<u>1,419,125.62</u>
TOTAL LIABILITIES & EQUITY	<u><u>1,377,090.58</u></u>

14.14 CERTIFICATE OF COMPLIANCE WITH ACT 2016-312 (Ala.Code (1975) Section 41-16-5 (b))

I, the undersigned, certify to the State of Alabama as follows:

a. I am authorized to provide representations set out in this Certificate as the official and binding act of the Contractor, and have knowledge of Alabama's Act 2016-312. b. In compliance with Act 2016-312, the Contractor is not currently engaged in, and will not engage in, the boycott of a person or an entity based in or doing business with a jurisdiction with which this state can enjoy open trade.

*Signature:

Emily Cline

*Name of Certifying Official (print):

Emily Cline

*Title:

CEO

Date of Certification:

1/31/2024

The above Certification was signed in my presence by the person whose name appears above on this 31 day of January, 2024.

Signature of Witness

Teri Upham

Printed Name of Witness