



Huntsville, Alabama

305 Fountain Circle
Huntsville, AL 35801

Cover Memo

Meeting Type: City Council Regular Meeting **Meeting Date:** 9/25/2025

File ID: TMP-5999

Department: Finance

Subject:

Type of Action: Approval/Action

Resolution authorizing the Mayor to enter into agreements with the low bidders meeting specifications as outlined in the attached Summary of Bids for Acceptance.

Resolution No.

Finance Information:

Account Number: See comments below.

City Cost Amount: \$ Varies based on Contract pricing structures.

Total Cost: \$ Varies based on Contract pricing structures.

Special Circumstances:

Grant Funded: \$ N/A

Grant Title - CFDA or granting Agency: N/A

Resolution #: N/A

Location: (list below)

Address: N/A

District: District 1 ☐ District 2 ☐ District 3 ☐ District 4 ☐ District 5 ☐

Additional Comments:

Standard of periodic bid utilized by various departments.

Update of Bid:

All-Sharpe, Inc. - Vehicle Striping, Lettering & Decal (Fleet Services)

RESOLUTION NO. 25- _____

BE IT RESOLVED by the City Council of the City of Huntsville, Alabama, the Mayor be, and he is authorized to accept the low bids meeting specifications and effectuate the following agreements on behalf of the City of Huntsville, a municipal corporation in the State of Alabama, which said agreements are substantially in words and figures similar to those certain documents attached hereto and identified herein below. An executed copy of said documents is being permanently kept on file in the office of the City Clerk of the City of Huntsville, Alabama.

AGREEMENT BETWEEN THE CITY OF HUNTSVILLE AND:

<u>VENDOR</u>	<u>COMMODITY/SERVICE</u>	<u>AGREEMENT</u>
All-Sharpe, Inc.	Vehicle Striping, Lettering & Decal	One Year W/Extensions

ADOPTED this the 25th day of September, 2025.

President of the City Council of the City of
Huntsville, Alabama

APPROVED this the 25th day of September, 2025.

Mayor of the City of Huntsville, Alabama



HUNTSVILLE

Finance Department
Procurement Services Division

CONTRACT/BID AWARD RECOMMENDATION FORM

TO: Procurement **DATE:** 09/05/2025
FROM: Autumn McCord **DEPT:** Fleet Services
BID #: 78-2025-15 **COMMODITY/SERVICE:** Vehicle Striping, Lettering & Decal I

AGREEMENT BETWEEN CITY OF HUNTSVILLE AND All-Sharpe, Inc.

RECOMMENDATION: Please award the above bid to All-Sharpe, Inc as they are the lowest,
responsive bidder

DESCRIPTION	PRICE	UOM	COMMENT
I. STRIPING/DECALS ON NEW VEHICLES			
A. Police Vehicle	\$350.00	Each	
B. Police Vehicle (Rear Only)	\$80.00	Each	
C. Fire Vehicle (Labor Only)	\$300.00	Each	
D. Security Vehicle	\$350.00	Each	
E. Animal Services Unit	\$300.00	Each	
F. Front Tag Only (Any Vehicle)	\$25.00	Each	

INITIAL PURCHASE: Unknown
FUNDING SOURCE: 1000-15-15100-513030-0000000
TERM OF CONTRACT: ☐ One Time
☒ One Year w/ Additional One Year Extensions as Allowable by State Law
☐ One Year
☐ Three Months
☐ Other (Explain)

APPROVALS:

My staff and I have complied with all laws, regulations, City of Huntsville Procurement Rules, and the provisions of any contract and/or grant agreements applicable to this procurement process. In addition, my staff and I have not sought by collusion with the recommended Proposer/Bidder to obtain any advantage over any other Proposer/Bidder in this procurement.

John Lang Digitally signed by John Lang
Date: 2025.09.05 12:32:20 -05'00'

Department Head

Date

Tamara M Yancy Digitally signed by Tamara M
Yancy
Date: 2025.09.05 14:48:29 -05'00'

9.5.2025

Procurement Manager

Date

Email completed form to Procurement@huntsvilleal.gov

[illegible]

APPENDIX F BIDDER PRICING FORM

The City reserves the right to make an award in whole or part to one or more Bidders whenever deemed necessary and in the best interest of the City. Per Appendix B-Scope of Work & Related Information, bids will be evaluated as a whole. All minimum quantities provided are considered to be estimates only.

Bidder must include in its Bid price all labor, supervision, materials, equipment, and tools of the trade required to meet the Contract requirements. Prices quoted shall be in U.S. Dollars, delivered prices, F.O.B. destination, exclusive of all federal or state excise, sales, and manufacturer's taxes. The City will not accept charges for transportation, handling, packaging, installation or out-of-pocket expense other than as specified in the Bid.

Prices quoted to the City shall remain firm for a minimum of ninety (90) days from the date of opening of the bid, unless so stated differently in the bid. If there are discrepancies between unit prices quoted and extensions, the unit price will prevail. The City will be protected against any increase above the price in the bid. Any bid containing an "Escalator Clause" will not be considered unless so stipulated in the Invitation for Bid. Discounts will be considered in determining the lowest responsible bidder, however, any payment term based on less than 30 days will not be considered. Discounts will be figured from the date of acceptance by the City regardless of date of delivery or invoice.

The City retains the right to acquire goods and/or services from vendors not under this contract when it deems such action to be in its best interest, particularly in situations where time constraints and logistics related to vehicle delivery schedules and the needs of the City fleet necessitate prompt procurement.

Bidder shall acknowledge receipt of all addenda in the space provided on the Bidder Pricing Form below. Failure to acknowledge receipt of addenda shall not relieve Bidder of full responsibility for all requirements contained in addenda.

We acknowledge receipt of the following addenda: _____

I. STRIPING/DECALS ON NEW VEHICLES	APPROX QTY	TOTAL PRICE EACH	EXTENDED TOTAL
A. POLICE VEHICLE (INCLUDES FRONT TAG, BOTH SIDES, AND REAR, MAY INCLUDE K9)	50	\$ 350.00	\$ 17,500.00
B. POLICE VEHICLE (REAR ONLY)	5	\$ 80.00	\$ 400.00
C. FIRE VEHICLE (LABOR ONLY)	5	\$ 300.00	\$ 1500.00
D. SECURITY VEHICLE	3	\$ 350.00	\$ 1050.00
E. ANIMAL SERVICES UNIT	2	\$ 300.00	\$ 600.00
F. FRONT TAG ONLY (ANY VEHICLE)	25	\$ 25.00	\$ 625.00

II. REMOVE AND REPLACE FADED DECALS	APPROX QTY	TOTAL PRICE EACH	EXTENDED TOTAL
A. POLICE, FIRE, ANIMAL SERVICES DOOR SHIELDS (PER DECAL)	60	\$ 50.00	\$ 3000.00

III. PERMANENT REMOVAL OF ALL VEHICLE IDENTIFICATION	APPROX QTY	TOTAL PRICE EACH	EXTENDED TOTAL
A. POLICE VEHICLE	50	\$ 300.00	\$ 15,000.00
B. FIRE VEHICLE	5	\$ 300.00	\$ 1,500.00
C. SECURITY VEHICLE	2	\$ 300.00	\$ 600.00
D. ANIMAL SERVICES UNIT	1	\$ 300.00	\$ 300.00

IV. INSTALL OR PERMANENT REMOVAL OF VEHICLE IDENTIFICATION	APPROX QTY	TOTAL PRICE EACH	EXTENDED TOTAL
A. ROUND CITY OF HUNTSVILLE DECAL ONLY (PER DECAL)	75	\$ 20.00	\$ 1,500.00
B. CITY OF HUNTSVILLE DEPT NAME STICKER ONLY (PER DECAL)	75	\$ 20.00	\$ 1,500.00
C. CITY OF HUNTSVILLE EQUIPMENT NUMBER STICKER ONLY (PER DECAL)	75	\$ 20.00	\$ 1,500.00

V. CUSTOM STRIPING, LETTERING, & DECAL	APPROX QTY	TOTAL PRICE EACH	EXTENDED TOTAL
A. HOURLY LABOR RATE FOR CUSTOM WORK	8	\$ 150.00	\$ 1,200.00

TOTAL BASE BID FOR SECTIONS I, II, III, IV & V:

\$ 47,775.00

COMPLETION SCHEDULE FOR EACH VEHICLE:

1 DAY

REFERENCES:

PHONE:

This Price Bid Form is hereby submitted by the undersigned. I affirm that I understand and agrees that any form of electronic signature, including but not limited to signatures via facsimile, scanning, or electronic mail, may substitute for the original signature and shall have the same legal effect as the original signature.

ALL-SHARPE INC

Printed legal name of Bidder

James F. Valich

Signature

JAMES VALICH PRES

Printed name of individual/corporate officer/general partner/joint venturer AND Title

8-20-2025

Date

APPENDIX D DETAILED REQUIREMENTS CHECKLIST

The following specifications are being provided to potential bidders as guidelines which describe the minimum type and quality of service the City of Huntsville is requiring. The Bidder must indicate compliance or list exceptions to each specification item for consideration and/or acceptance. **Failure** to comply with this provision shall be cause for rejection of the bid as non-responsive.

Line Ref #	DETAILED REQUIREMENTS	Compliant?	
		Yes	No
	SECTION 1 - GENERAL		
1	Most units to be marked will be solid white.	X	
2	Bid includes, as a complete package, all striping and decals as depicted in the attached photographs. (See separate attachment - Vehicle Striping Lettering Decal Installation Removal Requirements 2025.pdf)	X	
3	Bid includes removal of any manufacturer or dealer window pricing sheets.	X	
4	Police, Fire, Animal Control, Security, and round City of Huntsville door emblems will be furnished by the City of Huntsville. All other materials are to be furnished by the successful bidder.	X	
5	All lettering and striping shall be as depicted and described in the attached photographs to include using high quality, 7-year vinyl. (See separate attachment - Vehicle Striping Lettering Decal Installation Removal Requirements 2025.pdf) *Descriptions are estimates and are subject to change*	X	
6	Bidder must perform all work in the City of Huntsville Fleet Services Repair shop located at 2739 Johnson Road, Huntsville, AL 35805. An appropriate space will be provided.	X	
7	Subcontracting will not be allowed without prior approval of the City of Huntsville.	X	
8	The City retains the right to acquire goods and/or services from vendors not under this contract when it deems such action to be in its best interest, particularly in situations where time constraints and logistics related to vehicle delivery schedules and the needs of the City fleet necessitate prompt procurement, determined by Fleet Manager.	X	
	SECTION 2 - PERMANENT REMOVAL OF ALL DECALS, LETTERING & STRIPING		
9	Each vehicle shall be completely stripped of all decals, lettering, striping and removal of front tags. It is to be done in a professional manner and without damage to vehicle paint.	X	
10	Bidder is responsible for cleanup and removal of any and all debris from the work site that is performed on City property.	X	

	SECTION 3 – WARRANTY, INVOICING, CUSTOM PRICING		
11	Bidder must submit a minimum of a one (1) year warranty on workmanship. The Contractor shall maintain warranty records of items sold to the City and issue any credits, including labor, parts and supplies to the City that are covered under these warranties.	X	
12	Quotes: The bidder will be required to provide a quote to a Fleet supervisor prior to work being done. A purchase order is then required to be issued to bidder before work is done. Each quote will include, but is not limited to, the information below: 1) Quote Number 2) Contract Number 3) Equipment Number or description if number not available 4) Date of Service 5) Description of Service 6) Cost of Labor 7) Total Estimated Cost 8) Mileage (when applicable)	X	
13	Invoices: Invoices shall reflect bid pricing per bid item. Lump sum invoices will not be accepted. The bidder will be required to provide a final invoice to a Fleet supervisor upon completion of work. Each invoice will include, but is not limited to, the information below: 1) Invoice Number 2) Contract Number 3) Equipment Number or description if number not available 4) Date of Service 5) Description of Service 6) Cost of Labor 7) Total Estimated Cost 8) Mileage (when applicable)	X	
14	Materials for custom work must be charged at cost	X	
15	All misc. expenses must be included in the custom hourly labor rate	X	

APPENDIX H

CITY OF HUNTSVILLE, ALABAMA REPORT OF OWNERSHIP FORM

A. General Information. Please provide the following information:

- Legal name(s) (include "doing business as", if applicable): ALLSHARPE INC
- City of Huntsville current taxpayer identification number (if available): 1510
(Please note that if this number has been assigned by the City and if you are renewing your business license, the number should be listed on the renewal form.)

B. Type of Ownership. Please complete the un-shaded portions of the following chart by checking the appropriate box below and entering the appropriate Entity I.D. Number, if applicable (for an explanation of what an entity number is, please see paragraph C below):

Type of Ownership (check appropriate box)	Entity I. D. Number & Applicable State
☐ Individual or Sole Proprietorship	Not Applicable
☐ General Partnership	Not Applicable
☐ Limited Partnership (LP)	Number & State:
☐ Limited Liability Partnership (LLP)	Number & State:
☐ Limited Liability Company (LLC) (Single Member)	Number & State:
☐ LLC (Multi-Member)	Number & State:
☒ Corporation	Number & State: <u>000-097-876 ALABAMA</u>
☐ Other, please explain:	Number & State (if a filing entity under state law):

C. Entity I.D. Numbers. If an Entity I.D. Number is required and if the business entity is registered in this state, the number is available through the website of Alabama's Secretary of State at: www.sos.state.al.us/, under "Government Records". If a foreign entity is not registered in this state please provide the Entity I.D. number (or other similar number by whatever named called) assigned by the state of formation along with the name of the state.

D. Formation Documents. Please note that, with regard to entities, the entity's formation documents, including articles or certificates of incorporation, organization, or other applicable formation documents, as recorded in the probate records of the applicable county and state of formation, are not required unless: (1) specifically requested by the City, or (2) an Entity I.D. Number is required and one has not been assigned or provided.

Please date and sign this form in the space provided below and either write legibly or type your name under your signature. If you are signing on behalf of an entity please insert your title as well.

Signature: James F. Valich Title (if applicable): PRES
Type or legibly write name: James F. Valich Date: 8-20-25

APPENDIX C
BIDDER INFORMATION & ACKNOWLEDGEMENTS

1. BIDDER INFORMATION

Business Organization

Name of Proposer (exactly as it would appear on an agreement):

JAMES VALICH

Doing-Business-As Name of Proposer:

ALL SHARPE . INC

Principal Office Address:

873 YARBROUGH RD.
HARVEST AL 35749

Telephone Number:

256-337-8078

Fax Number:

X

Form of Business Entity [check one ("X")]

Corporation

X

Partnership

Individual

Joint Venture

Other (describe):

Corporation Statement

If a corporation, answer the following:

Date of incorporation:

MAY 1 1984

Location of incorporation:

HARVEST ALABAMA

The corporation is held:

Publicly _____ Privately X

Names and titles of corporate officers:

JAMES VALICH PRES.

Partnership Statement

If a partnership, answer the following:

Date of organization: _____
Location of organization: _____
The partnership is:

General ☒ Limited ☐

Name, address, and ownership share of each general partner owning more than five percent (5%) of the partnership:

Joint Venture Statement

If a Joint Venture, answer the following:

Date of organization: _____
Location of organization: _____
JV Agreement recorded?

Yes ☐ No ☒

Name, address of each Joint Venturer and percent of ownership of each:

2. CITY OF HUNTSVILLE EMPLOYEE, MEMBER OF HOUSEHOLD OR BUSINESS ASSOCIATE

Code of Ala. 1975§36-25-11 requires that contracts entered into with a public official, a public employee, a member of the household of the public official or public employee, or a business with which a public official or public employee associates be filed with the Alabama Ethic Commission. If you are awarded the contract, and if you are a City employee, or if a member of your household is a City employee or public official, or if your business associates with a City employee or public official, you must comply with the provisions of Code al Ala. 1975§36-25-11.

City Employee
If "Yes," Department

Yes ☐ No ☒

Member of Household City Employee
If "Yes," Name (s)

Yes ☐ No ☒

Anyone associated with your
company a City Employee
If "Yes," Name (s)

Yes ☐ No ☒

3. CONTRACTOR E-VERIFY – NOTICE

The Beason-Hammon Alabama Taxpayer and Citizen Protection Act, Act No. 2011-535, Code of Alabama (1975) § 31-13-1 through 31-13-30 (also known as and hereinafter referred to as "the Alabama Immigration Act") as amended by Act No. 2012-491 on May 16, 2012 is applicable to all competitively bid contracts with the City of Huntsville. As a condition for the award of a contract and as a term and condition of the contract with the City of Huntsville, in

accordance with § 31-13-9 (a) of the Alabama Immigration Act, as amended, any business entity or employer that employs one or more employees shall not knowingly employ, hire for employment, or continue to employ an unauthorized alien within the State of Alabama.

During the performance of the contract, such business entity or employer shall participate in the E-Verify program and shall verify every employee that is required to be verified according to the applicable federal rules and regulations. The business entity or employer shall assure that these requirements are included in each subcontract in accordance with §31-13-9(c). Failure to comply with these requirements may result in breach of contract, termination of the contract or subcontract, and possibly suspension or revocation of business licenses and permits in accordance with §31-13-9 (e) (1) & (2).

Code of Alabama (1975) § 31-13-9 (k) requires that the following clause be included in all City of Huntsville contracts that have been competitively bid and is hereby made a part of this contract:

"By signing this contract the contracting parties affirm, for the duration of the agreement, that they will not violate federal immigration law or knowingly employ, hire for employment, or continue to employ an unauthorized alien within the State of Alabama. Furthermore, a contracting party found to be in violation of this provision shall be deemed in breach of the agreement and shall be responsible for all damages resulting therefrom."

4. ACKNOWLEDGEMENTS

I hereby certify that I have read and understand the City of Huntsville's General Terms and Conditions. I hereby certify that I agree to comply with all of the General Terms and Conditions of this IFB. I also understand that the General Terms & Conditions are standard and that any contradicting requirements of the IFB supercede.

I affirm that I have not been in any agreement or collusion among Proposers or prospective Proposers in restraint of freedom of competition.

Upon award of this bid, I will not substitute any item on this bid under any circumstances.

By signing this submittal, the Bidder represents and agrees that it is not currently engaged in, nor will it engage in, any boycott of a person or entity based in or doing business with a jurisdiction with which the State of Alabama can enjoy open trade.

I affirm that I understand and agrees that any form of electronic signature, including but not limited to signatures via facsimile, scanning, or electronic mail, may substitute for the original signature and shall have the same legal effect as the original signature.

James F. Valich
Signature of Proposer
JAMES VALICH
Print or Type Name of Proposer
8-20-2025
Date

ALL SHARPE INC
Legal Name of Firm
873 YARBROUGH RD
Mailing Address
HARVEST AL 35149
City State Zip Code
256-337-8078
Phone Fax
ALLSHARPE@gmail.com
Email Address

Website Address



Alabama Secretary of State



All-Sharpe, Inc.	
Entity ID Number	000-097-876
Entity Type	Domestic Corporation
Principal Address	HUNTSVILLE, AL
Principal Mailing Address	Not Provided
Status	Exists
Place of Formation	Madison County
Formation Date	05/01/1984
Registered Agent Name	THOMPSON, ROBERT F
Registered Office Street Address	4417 EVANGEL CIRCLE, NW HUNTSVILLE, AL 35805
Registered Office Mailing Address	Not Provided
Nature of Business	SELL ACCESSORIES OF AUTOS
Capital Authorized	\$1,000
Capital Paid In	\$1,000
Incorporators	
Incorporator Name	THOMPSON, ROBERT F
Incorporator Street Address	Not Provided
Incorporator Mailing Address	Not Provided
Incorporator Name	THOMPSON, ANITA K
Incorporator Street Address	Not Provided
Incorporator Mailing Address	Not Provided
Annual Reports	
Report Year	1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024
Scanned Documents	

All-Sharpe, Inc.	
Document Date / Type / Pages	05/01/1984 Certificate of Formation 7 pgs.

Browse Results

New Search

Company ID Number: 1443445

Approved by:

Employer All-Sharpe INC	
Name (Please Type or Print) James F Valich	Title
Signature Electronically Signed	Date 08/22/2019
Department of Homeland Security – Verification Division	
Name (Please Type or Print) USCIS Verification Division	Title
Signature Electronically Signed	Date 08/22/2019

Company ID Number: 1443445

Information Required for the E-Verify Program

Information relating to your Company:

Company Name	All-Sharpe INC
Company Facility Address	873 Yarbrough Rd. Harvest, AL 35749
Company Alternate Address	873 Yarbrough Rd. Harvest, AL 35749
County or Parish	MADISON
Employer Identification Number	630897046
North American Industry Classification Systems Code	811
Parent Company	
Number of Employees	1 to 4
Number of Sites Verified for	1