



Huntsville, Alabama

305 Fountain Circle
Huntsville, AL 35801

Cover Memo

Meeting Type: City Council Regular Meeting **Meeting Date:** 9/12/2024

File ID: TMP-4557

Department: Police

Subject:

Type of Action: Approval/Action

Resolution authorizing the Mayor to enter into a Subscription Training and Equipment Partnership Agreement between the City of Huntsville and VirTra, Inc.

Resolution No.

Finance Information:

Account Number: 1000-17-17100-515250-00000000

City Cost Amount: \$ 69,255.43

Total Cost: \$ 69,255.43

Special Circumstances:

Grant Funded: \$ 0.00

Grant Title - CFDA or granting Agency: N/A

Resolution #: N/A

Location: (list below)

Address: N/A

District: District 1 ☐ District 2 ☐ District 3 ☐ District 4 ☐ District 5 ☐

Additional Comments:

Purchase of Firearms Training Simulator used by the Huntsville Police Training Academy.

RESOLUTION NO. 24-_____

BE IT RESOLVED by the City Council of the City of Huntsville, Alabama, that the Mayor be, and he is hereby authorized to enter into an agreement by and between the City of Huntsville, and VirTra, Inc., a Nevada corporation, on behalf of the City of Huntsville, a municipal corporation in the State of Alabama, which said agreement is substantially in words and figures similar to that certain document attached hereto and identified as "Subscription Training and Equipment Partnership Agreement between the City of Huntsville, Alabama and VirTra, Inc.," consisting of Eleven (11) pages, and the date of September 12, 2024 appearing on the margin of the first page, together with the signature of the President or President Pro Tem of the City Council, an executed copy of said document being permanently kept on file in the Office of the City Clerk of the City of Huntsville, Alabama.

ADOPTED this the 12th day of September, 2024.

President of the City Council of
the City of Huntsville, Alabama

APPROVED this the 12th day of September, 2024.

Mayor of the City of
Huntsville, Alabama



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Account Name	Huntsville Police Department (AL)	CustID	0623-05038
Contact Name	Chad George	Created Date	6/7/2024
Phone	(205) 577-3813	Quote Number	00009292
Email	chad.george@huntsvilleal.gov	Expiration Date	7/31/2024

Ship To Name	Huntsville Police Department (AL)	Prepared By	Tom Cameron
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VirTra STEP Annual Contract Offering	Phone	(480) 968-1488
	Email	tcameron@virtra.com

VIRTRA, INC.

Subscription Training & Equipment Partnership (STEP) AGREEMENT

AGREEMENT: This STEP Agreement (the "Agreement") and the Exhibits attached hereto is made and entered by and between the organizations or entities set forth below to provide Customer with certain hardware, software, documentation, installation, training, maintenance, and support (collectively, the "VirTra Furnished Equipment" or "VFE").

CONTRACT PRICE SUMMARY:

Contract initiation payments (one time.)

Setup & Training: \$6,270.00
S&H \$1,800.00

Annual Recurring Payment:

Annual Contract \$69,255.43
Rate (STEP)

TERM: This Agreement will become effective upon the date the customer receives a substantial portion of the Services and VirTra Furnished Equipment listed on Exhibit D and services listed on the VFE Acceptance Checklist (Exhibit C) (the "Effective Date"). This Agreement shall remain in force for a period of twelve (12) months (the "Term") from the Effective Date. After the Term, this Agreement will be renewed on the condition that funding is available for additional periods of twelve (12) months (each a "Renewal Term"), up to a total aggregated term of thirty-six (36) months.

Exhibits: The following exhibits are incorporated herein by reference and form a material part of this Agreement.

Exhibit A: Subscription Training & Equipment Partnership (STEP) Terms and Conditions

Exhibit B: Maintenance and Support Agreement.

Exhibit C: VFE Acceptance Check List.

Exhibit D: Services, Equipment, and Annual Rate Summary

President of the City Council of the
City of Huntsville, AL

Date: _____

The renewal price shall not exceed the greater of a 3% price escalation or the result as determined for the renewal month in the U.S. Department of Labor Inflation Calculator which may be found on

<https://www.dol.gov/general/topic/statistics/inflation>

SIGNATURES: By signing below, each signatory warrants and represents that he/she executed this



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Agreement in his/her authorized capacity, that he/she has the authority to bind the entity listed below to contractual obligations and that by his/her signature on this Agreement, the entity on behalf of which he/she acted, executed this Agreement.



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FOR CUSTOMER

Signature: _____

Date: _____

Printed Name and Title: _____

FOR VIRTRA

Signature: _____ Alanna Boudreau (Aug 19, 2024 10:33 EDT)

Date: _____

Printed Name and Title _____ CFO

295 East Corporate Place Chandler, AZ 85225
(480) 968-1488

Exhibit A:

Subscription Training & Equipment Partnership (STEP) Terms and Conditions

PRODUCTS AND SERVICES

VirTra agrees to provide the Customer with the VirTra Furnished Equipment (VFE) as enumerated in Exhibit D, including all licenses and services in accordance with the terms and conditions set forth in the Agreement, including all Exhibits that are attached to the Agreement and incorporated herein. Employees and agents of VirTra shall, while on the premises of the Customer, comply with all rules and regulations of the premises, including, but not limited to, security requirements. If required, VirTra shall be responsible for installation, training, and knowledge transfer activities in relation to the VFE and licenses being supplied, as set forth in Exhibit B of this Agreement. All equipment shall be delivered to Customer site as specified in the contract release purchase order, or if not so specified therein, as otherwise agreed by the parties in writing. Upon any termination or expiration of this Agreement, the VFE and all other related materials provided to Customer hereunder shall be returned to VirTra or, at VirTra's option, VirTra may arrange for pickup of the VFE and related materials. The VFE and related materials must be returned to VirTra in good repair and with full functionality, considering reasonable wear and tear. VirTra shall provide the VFE and perform work in a professional manner consistent with general industry standards.

COUNTING DAYS

Days are to be counted by excluding the first day and including the last day, unless the last day is a Saturday, a Sunday, or a legal holiday, and then it is to be excluded.

PRICING

Unless otherwise stated, prices shall be fixed for the first year of the Agreement, with increases in payments in subsequent years to be mutually agreed by the parties in writing. If any product listed in this Agreement is discontinued or upgraded prior to delivery, VirTra shall extend the same pricing towards a comparable replacement that is functionally equivalent or an upgraded version.

Exhibit D of the Agreement is the basis for pricing and compensation throughout the term of the Agreement.

MODIFICATION

No supplement, amendment, or modification of this Agreement contract release purchase order will be binding on either party unless it is in writing and signed by an authorized representative of each party.

SHIPPING AND RISK OF LOSS

VFE shall be packaged, marked, and otherwise prepared by VirTra in suitable containers in accordance with sound commercial practices. VirTra shall include an itemized packing list with each shipment and with each individual box or package shipped to the Customer. The packing list shall contain, without limitation, the applicable contract release purchase order number.

Unless otherwise specified in writing, all shipments by VirTra to the Customer will be F.O.B. point of destination. Transportation receipts, if required by contract release purchase order, must accompany



invoice.

INSPECTION AND RELATED RIGHTS

All VFE and services are subject to inspection, testing, approval, and acceptance by the Customer. Inspection shall be made prior to execution of the VFE Acceptance Checklist, shown in Exhibit C. In the event that VirTra's VFE is not accepted by Customer due to a material breach by VirTra, VirTra shall be liable to remedy, repair, or replace the rejected VFE. The forgoing shall be the sole remedy in such cases. Customer's acceptance of the goods and services offered by VirTra hereunder shall be evidenced by an authorized signature on Installation Sign-off.

ADJUSTMENT BY VIRTRA

VirTra shall be entitled to an equitable adjustment of payments to be made by the Customer if the Customer requires a change in the VFE or services to be delivered.

AVAILABILITY OF FUNDING

The City's obligation for payment of any fees or charges beyond the initial Term is contingent upon: (i) agreement of the parties to renew this Agreement; and (ii) the appropriation and availability of funding for payment of VirTra. In the event that such funds are not available and/or appropriated for the purpose of renewal, the City agrees to pay the equivalent of the Setup & Training and S&H charges (\$6,270.00 + \$1,800.00) for the removal and return of the Furnished Equipment to VirTra.

PAYMENT

The Customer's standard payment term shall be Net 30, unless otherwise agreed to by the parties. Payment shall be due thirty (30) days from the date of receipt of each invoice issued hereunder. Invoices are prepared on an annual basis.

TERMINATION FOR CAUSE

Either party may terminate this Agreement or any contract release purchase order, in whole or in part, for a material breach of a material provision "Cause" upon written notice to the other party. In lieu of terminating for Cause, the non-defaulting party may, at its option, provide written notice specifying the cause for termination and allow the defaulting party ten (10) days (or other specified time period in the written notice) to cure. If, within ten (10) days (or other specified time) after such notice has been given, the defaulting party has not cured the default to the reasonable satisfaction of the non-defaulting party, or if the default cannot be reasonably cured within that time period, the non-defaulting party may terminate this Agreement at any time thereafter.

GOVERNING LAW

The substantive and procedural laws of the State of Alabama shall govern the validity, performance, and enforcement of this Agreement. For the purposes of jurisdiction and venue all causes of action shall be filed and adjudicated in the courts of Madison County, Alabama, and its State of Alabama appellate courts.

FORCE MAJEURE

Neither party shall be liable for failure of performance, nor incur any liability to the other party on account of any loss or damage resulting from any delay or failure to perform all or any part of this Agreement if such delay or failure is caused by events, occurrences, or causes beyond the reasonable control and without negligence of the parties. Such events, occurrences, or causes will include; but not limited to, Acts of God/Nature (including fire, flood, earthquake, storm, hurricane, pandemic or other natural disaster), war, invasion, act of foreign enemies, hostilities (whether war is declared or not), civil war, riots, rebellion, revolution, insurrection, military or usurped power or confiscation, terrorist activities, nationalization, government sanction, lockout, blockage, embargo, labor dispute, strike, interruption or failure of electricity or telecommunication service, or governmental declaration of emergency or disaster if it affects a party.

Each party, as applicable, shall give the other party notice of its inability to perform and particulars in reasonable detail of the cause of the inability. Each party must use its best efforts to remedy the situation



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and remove, as soon as practicable, the cause of its inability to perform or comply.

The party asserting Force Majeure as a cause for non-performance shall have the burden of proving that reasonable steps were taken to minimize delay or damages caused by foreseeable events, that all non-excused obligations were substantially fulfilled, and that the other party was timely notified of the likelihood or actual occurrence which would justify such an assertion, so that other prudent precautions could be contemplated.



INSURANCE

At all times during the Term of this Agreement, VirTra shall maintain insurance coverage commensurate with VirTra's obligations and liabilities hereunder.

LIENS, CLAIMS, AND ENCUMBRANCES AND TITLE

VirTra represents and warrants that all the VFE and software ordered and delivered are free and clear of all liens, claims or encumbrances of any kind. Right of use to the material and supplies accepted shall pass directly from VirTra to Customer at the F.O.B. point, subject to the right of Customer to reject upon inspection.

WARRANTY; MAINTENANCE

VirTra shall provide the warranty and maintenance services set forth in Exhibit B of this Agreement. Except as expressly set forth therein, VirTra shall have no other maintenance or support obligations. VirTra may offer VirTra Certified Refurbished parts.

SEVERABILITY

Should any part of the Agreement between Customer and VirTra or any purchase order be held to be invalid, illegal, or unenforceable in any respect, such invalidity, illegality, or unenforceability shall not affect the validity of the remainder of the Agreement or any purchase order which shall continue in full force and effect, provided that such remainder can, absent the excised portion, be reasonably interpreted to give the effect to the intentions of the parties.

NON-WAIVER

No waiver of a breach, failure of any condition, or any right or remedy contained in or granted by the provisions of this Agreement will be effective unless it is in writing and signed by Customer. No waiver of any breach, failure, right, or remedy will be deemed a waiver of any other breach, failure, right, or remedy, whether or not similar, nor will any waiver constitute a continuing waiver unless the writing signed by the Customer so specifies.

HEADINGS AND TITLES

The titles and headings in this Agreement are included principally for convenience and do not by themselves affect the construction or interpretation of any provision in this Agreement, nor affect any of the rights or obligations of the parties to this Agreement.

ENTIRE AGREEMENT

This Agreement and its Exhibits constitute the final, complete and exclusive statement of the terms of the agreement between the parties. It incorporates and supersedes all the agreements, covenants and understandings between the parties concerning the subject matter hereof, and all such agreements, covenants and understandings have been merged into this Agreement. No prior or contemporaneous agreement or understanding, verbal or otherwise, of the parties or their agents shall be valid or enforceable unless embodied in this Agreement.

EXECUTION & COUNTERPARTS

This Agreement may be executed in one or more counterparts, each of which will be considered an original, but all of which together will constitute one and the same instrument. The parties agree that this Agreement, its amendments, and ancillary agreements to be entered into in connection with this Agreement will be considered signed when the signature of a party is delivered a method described herein. The parties agree that an electronic copy of a signed contract, or an electronically signed contract, has the same force and legal effect as a contract executed with an original ink signature.

NOTICES

All deliveries, notices, requests, demands or other communications provided for or required by this Agreement shall be in writing and shall be deemed to have been given when sent by registered or certified mail, return receipt requested; when sent by overnight carrier; or upon email confirmation to sender of receipt of a facsimile communication which is followed by a mailed hard copy from sender. Each party may designate their desired contact person and address by sending written notice to the other party, to be



effective no sooner than ten (10) days after the date of the notice.

CUSTOMER POINT OF CONTACT

Each party will identify a point of contact to facilitate the contractual relationship, be responsible and accountable for fulfilling the requirements under the Agreement. Updated contact information for each point of contact shall be provided to the other party from time to time, as necessary.

THIRD PARTY BENEFICIARIES

This agreement does not, and is not intended to, confer any rights or remedies upon any person or entity other than the parties.

AUTHORITY

Each party executing the Agreement on behalf of such entity represents that he or she is duly authorized to execute and deliver this Agreement on the entity's behalf, including the entity's Board of Directors or Executive Director. This Agreement shall not be effective or binding unless it is in writing and approved by an authorized representative, as evidenced by their signature as set forth in this Agreement.

DATA AND OWNERSHIP

All content generated or stored by the VFE that is related to the performance and activity of Customer personnel while using the content that is and shall be the sole and exclusive property of Customer. Customer acknowledges and agrees that the VFE provides certain content backup and verification features, and that preservation of the content is the sole and exclusive responsibility of Customer.

Customer hereby grants VirTra a license to the Content for purposes including, but not limited to, measuring VFE performance and function, VFE maintenance, calibration, data aggregation for tests, training results, measurements, etc.

CONFIDENTIAL INFORMATION

"Confidential Information" shall include all material non-public information, written or oral, disclosed, directly or indirectly, through any means of communication or observation to a party or any of its affiliates or representatives by the other party. Neither party shall, without the other party's written permission, use or disclose Confidential Information other than in the performance of its obligations under this Agreement unless required by law. All Confidential Information shall remain the property of the party that developed or legally acquired the Confidential Information. Neither party shall acquire an ownership interest in the other party's Confidential Information by virtue of this Agreement. Each party shall defend, indemnify, and hold the other party harmless against any claim, liability, loss, injury or damage arising out of, or in connection with, the unauthorized use, access, and/or disclosure of information by that party and/or its agents, employees or sub-contractors, excepting only loss, injury or damage caused by the sole negligence or willful misconduct of personnel employed by the other party.

LIMITATION OF LIABILITY

Notwithstanding anything to the contrary herein or elsewhere, each party's liability for damages to the other party for any cause whatsoever, and regardless of the form of action, whether in contract or in tort, shall be limited to the amounts received by VirTra at the time any claim arises. In no event will either party be liable to the other party for any direct, special, indirect, incidental, exemplary, punitive or consequential damages, however caused, whether for breach of warranty, breach of contract, negligence, strict liability, tort or under any other legal theory.

OWNERSHIP OF HARDWARE AND SOFTWARE

Except as expressly set forth herein, Customer acknowledges and agrees that all right, title, and interest in and to the VFE and or VFE (and the intellectual property rights associated therewith) provided to Customer under the terms and conditions of this Agreement shall, at all times, belong to VirTra or VirTra's partners, suppliers, and licensors. Nothing in this Agreement shall be construed or interpreted to confer any ownership interest in or to the VFE to Customer. Notwithstanding the foregoing, VirTra may, in VirTra's sole discretion, transfer ownership of the VFE to Customer provided, however, that no transfer of intellectual property shall be inferred by such a transfer and continued use of the VFE after transference is permitted only by means of a continuing license from VirTra.

TAXES

Sales tax, end user tax, pass-through tax, value-added tax (VAT), transaction privilege tax, consumption tax, customs tax and/or duties are the sole responsibility of the Customer, and Customer agrees to reimburse VirTra for all applicable taxes that Customer is required to collect, regardless of the tax amount being excluded from VirTra's quotes or Customer's Purchase Orders.

Customer must provide VirTra with a correct, valid, and signed tax exemption certificate applicable to the specific licenses and services purchased, relevant to the end use location, prior to VirTra invoicing. If an invalid tax exemption certificate is received or no tax exemption certificate is received, it will be the responsibility of the Customer to pay all required taxes. Additionally, it will be Customer's responsibility to obtain any tax refunds permitted if VirTra has collected and remitted taxes to a taxing authority.

LICENSE GRANT

Subject to prompt receipt of full payment and the terms of this Agreement, VirTra hereby grants to Customer a non-exclusive, revocable license to use, at the specific location of the installation, the VirTra Furnished Equipment and software specified in Exhibit D. Customer must promptly notify VirTra in the event of a planned relocation of the equipment.

Exhibit B

Maintenance and Support Agreement

During the term of the Agreement and provided that Customer in material compliance with the terms and conditions set forth in Exhibit A, VirTra includes the following maintenance and support at no additional charge. Notwithstanding the foregoing, warranty and support may be excluded for any and all equipment damaged or destroyed by improper use or misuse in which case, additional charges may apply.

1. VirTra system technician on installation site one time during Plan Year to perform the following functions as needed and if applicable. Annual site visits only available on Contracts with the VirTra V-180 or V-300 Simulator Systems in Exhibit D.

- Upgrade VirTra Operating system (VOS) Features.
- Install new VirTra training scenarios.
- Clean Computer, Monitor & Keyboard
- Perform Computer Diagnostics.
- Clean Simulator Screens.
- Upgrade to most current base library.
- Recalibrate system.
- Inspect Refill Station & Regulator
- Recondition & Test Recoil Kits
- Zero all Laser Based Items.
- Test Threat-Fire™ Devices for Proper Functionality.
- Test OC & Taser Devices for Proper Functionality.
- Inspect & Test Speakers and Sound FX.
- Provide a List of Inspected Items Provide User Refresher Training.

2. Parts and Labor in the event of a non-functioning system or accessory.
3. Use of VirTra's Advance Replacement Program.
4. Telephone Support between the hours of 8AM and 5PM AZ Time. After Hours Support calls returned between 8AM and 9AM the following day.
5. Travel expenses if a VirTra technician must travel to customer location.
6. Overnight Shipping on all replacement or repaired parts.
7. Remote Assistance where available.

VirTra Operating Software Version will be automatically upgraded to the most current and applicable release during Annual visit. Hardware must be supportive of the new release and have enough hard drive space available on the system. Customer will receive the most current base library at the time of their annual service visit. Not all training

scenarios may be compatible with Customer system and, accordingly, no guarantee of additional scenarios is provided. TASER X26 blue handle units found to be defective will be replaced with laser sim cartridges and customer will be required to supply working TASER handle. Limited Quantities and not available for all components.

Exhibit C

VFE Acceptance Checklist

- Initial Setup and Testing (Some items may not be applicable) Visually Inspect the system and Explain its Components
- Open each box/container and verify all items are accounted for Setup and Position Screen(s) and CPU Rack
- Layout Speakers, All Wiring and Balance all Sound Levels Install Training Platform (If Applicable)
- Install and Align all Projected Images and Camera Views Test all Weapon Kits and Wireless accessories
- Ensure all User Manuals are Correct for system & Accessories Instructional Training (**Some items may not be applicable) Explain Proper Maintenance and Environmental Conditions Explain the importance of Firearm Safety
- Explain and Demonstrate how to Install Weapon Kits
- Explain and Demonstrate how to properly Maintain Weapon Kits
- Explain and Demonstrate how to use the VirTra Refill Station & Tank Filling Explain and Demonstrate how to Fill the Weapon Magazines
- Explain and Demonstrate how to Properly Boot Up and Shutdown the system Explain the functionality of Wake-On-LAN
- Explain and Demonstrate how to Run VOS™
- Explain the Different Scenario Types and how to run Each Type of Scenario Explain and Demonstrate how to Create Scenario Tags and Filters
- Explain and Demonstrate how to Create Scenario Playlists Explain and Demonstrate how to Add Scenario Favorites Explain and Demonstrate Proper Projector Alignment
- Explain and Demonstrate V-Tracking Camera Calibration through V-Tracking Tools Explain and Demonstrate how to use Diagnostics through V-Tracking Tools
- Explain Laser ID's vs Pulse Lengths
- Explain and Demonstrate how to Add a New Weapon Kit Explain and Demonstrate how to Enter a New Trainee
- Explain and Demonstrate how to assign Trainee's and Weapons Explain and Demonstrate how to Zero a Weapon
- Explain and Demonstrate Directional Surround Sound
- Explain and Demonstrate how to run and Configure VirTra Accessory Controller Explain and Demonstrate how to use VirTra Wireless Devices
- Explain and Demonstrate how to Run a Video Scenario Explain and Demonstrate Scenario Branching
- Explain and Demonstrate Scenario Debrief Explain and Demonstrate Presentation Mode
- Explain and Demonstrate Low-Light
- Explain and Demonstrate TMar
- Explain and Demonstrate Breach Door
- Explain and Demonstrate how to Create a Marksmanship Trainee Set Explain and Demonstrate how to Boresight in Marksmanship
- Explain and Demonstrate how to Run a Free Fire Course in Marksmanship Explain and Demonstrate how to Run a Pre-built Course in Marksmanship Explain and Demonstrate how to Run Marksmanship Debrief
- Explain and Demonstrate how to Create and Import a Custom Target Explain and Demonstrate how to Create and Import a Custom Course of Fire Explain and Demonstrate how to use VirTra Remote Desktop
- Explain how to access VirTra Administration, including as an Administrator Explain all Icons and their functions of VirTra Administration
- Explain the Safety Precautions and Waiver Explain what consumable items are

Explain the VirTra Warranty and Customer Service & Support Procedures Show client where manuals are located for system/accessories

Explain and Demonstrate how to run V-Author™

Explain and Demonstrate how to use the VirTra Pano Edit Tool (if applicable)

Explain and Demonstrate how to Import a V-Author™ Scenario (if applicable)

- Explain and Demonstrate how to Export a New V-Author™ Scenario (if applicable)
- Explain and Demonstrate how to Author a Single Screen Scenario (if applicable)

Exhibit D:

Services, VirTra Furnished Equipment and Annual Rate Summary

Product SKU	Product Code	Product Description	Quantity
7001000	V-VICTA-01	VirTra-Virtual Interactive Coursework and Training Academy™ certified simulator training curriculum. V-VICTA™ is a progressive science based approach to the use of simulation as a training system. Program materials include teacher lesson plans, student outline, presentation material, pre-tests, post-tests, course evaluation and all interactive video learning material in conjunction with the simulator for each available course. Virtual Instructor scenarios teach, train, test and sustain methodology to ensure participants dynamically absorb information to facilitate long term transfer of critical psycho-motor skills. Available exclusively to all VirTra simulation systems under a current Service or Subscription plan.	1.00
1300000	V-300LE-1	VirTra Systems 300 LE-1 simulator uses five interconnected screens to create fully immersive active engagements in a 300 degree environment surrounding the trainees. Multi-directional audio and seamless real video create an environment and situation that will challenge trainees. Comes with LE content library, computer rack, UPS backup, and audio/projection equipment. System is configurable to fit in a variety of spaces (within minimum requirements). One year warranty and support services included.	1.00
5300012	V-TP-300	Enhanced training platform for use with the VirTra V-300® systems. Required for the breach door and enhanced sound effects.	1.00
1300051	VHU-BS-300-RP	Eliminates the 5 inch black border between screens to increase immersion on VirTra V-300® systems. Rear-Project Dual Vision Screens	1.00
4004501	V-G45-KIT-1	Glock 45 Tetherless laser recoil kit with proprietary True-Fire™ technology to eliminate false-fire and double-shots during simulation training. Includes one G17 standard magazine. (All recoil kits convert real firearms which must be supplied by the customer).	2.00
4001706	V-G17-SM	Additional Standard magazine for use with the V-G17 recoil kits.	4.00
4001709	V-G17-ASM-G5	Advanced Skills Magazine for use with the VirTra V-G17-RK recoil systems. Includes needed V-17-RK Gen 5 Tailpiece and Wireless Station. Requires VOS 5.0.36 or higher to operate.	2.00
4001710	V-G17-SM-AP	Adapter plate for the V-G17 (Requires VirTra refill station).	1.00
4001711	V-17/22-ASM-AP	Adapter plate for the V-G17/22-ASM (Requires VirTra refill station).	1.00
4010400	V-M4-KIT-1	M4 AR15 M16 Tetherless laser recoil kit. Includes one standard magazine. Includes one micro USB charger. (All recoil kits convert real firearms which must be supplied by the customer).	2.00
4010403	V-M4-SM	VirTra engineered, refillable, double seal, standard magazine. One refill station (V-RFS) and one adapter plate (V-M4-SM/ASM-AP) required for CO2 refill. M16, AR-15, M4, 30 Rd.	2.00
4010405	V-M4-ASM	Advanced refillable rifle magazine with pressure supply, shot counting (defaults to 30 rounds per magazine), rechargeable battery pack, and wireless communications. For use with the V-M4-RK recoil kit. (Requires the V-RFS or V-RFN)	2.00
4010407	V-M4-SM/ASM-AP	Adapter plate for the V-M4-SM and V-M4-ASM (Requires VirTra refill station).	1.00
5000554	V-T7-12 3.5	TASER 7® simulation cartridge package B: Simulates close quarter (12 deg.) and standoff (3.5 deg.) probe spreads for TASER 7 deployments in VirTra simulations. Operates in live, customer supplied TASER 7 device. Includes one USB charging cable.	2.00
5000501	V-OCC-MK3	Laser-based MK3 model OC training device.	2.00

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5000201	V-FLT-G2X	G2X laser-based handheld flashlight.	2.00
5000203	V-FLT-TLR7A	Model TLR-7A laser-based weapon mounted flashlight.	2.00
5000202	V-FLT-TLR1	Model TLR-1 laser-based weapon mounted flashlight.	2.00
5000610	V-TF	VirTra's patented V-Threat-Fire® return-fire simulator device. Attaches via integrated belt clip to deliver a safe and adjustable electrical impulse or vibration to trainee. Enhances realism and simulates physical threats during VirTra Training. No eye protection required. Requires wireless station, included. Requires VOS 5.0.36 or higher to integrate.	2.00
5000750	V-RFS	Table-top refill station for all refillable magazines. Includes automatic push button activation and one CO2 tank which must ship empty. Includes travel case.	1.00

Annual Contract
Rate (STEP) \$69,255.43